



NAIS FACTS AT A GLANCE

Independent School Facts At A Glance for: The National Association of Independent Schools (NAIS)

1,101 NAIS Member schools responded to the Annual StatsOnline Statistics Survey for the 2011-2012 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).

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INDICATORS PROFILE	ALL NAIS SCHOOLS											
	2011-2012 Day Schools				2011-2012 Boarding Schools				2011-2012 All Schools			
School Count				915				186			1,101	
Total Enrollment				473,498				77,879			551,377	
Average Enrollment				517				419			501	
Median Enrollment				408				319			396	
Total Enrollment of Students of Color				118,786				20,309			139,095	
Enrollment of Students of Color as % Total Enrollment				26.5%				27.8%			26.7%	
Percentage of African American Students				5.9%				6.8%			6.1%	
Percentage of Hispanic American Students				3.8%				3.5%			3.8%	
Percentage of Asian American Students				8.3%				5.3%			7.9%	
Percentage of Native American Students				0.2%				0.2%			0.2%	
Percentage of Pacific Islander American Students				0.3%				7.6%			1.3%	
Percentage of Multiracial American Students				6.4%				3.8%			6.0%	
Percentage of Middle Eastern American Students				1.6%				0.6%			1.4%	
Percentage of International Students				1.3%				12.9%			2.9%	
Percentage of Unsure about diversity				4.0%				7.0%			4.5%	
Percentage of European American Students				68.1%				52.3%			65.9%	
Median % of Students on Financial Aid				21.5%				32.6%			23.0%	
Median Financial Aid Grant				\$ 10,340				\$ 21,389			\$ 11,461	
Median % of Students on Tuition Remission				4.2%				3.6%			4.1%	
Median Tuition Remission Grant				\$ 10,373				\$ 24,906			\$ 11,830	
Median Financial Aid and Median Tuition Remission as % of budget expense				11.5%	2.3%			16.9%	2.3%		12.1%	2.3%
Median Financial Aid & Tuition Remission as % of budget income				12.1%	2.4%			19.5%	2.5%		12.8%	2.4%
Average Median Tuition Grades1&3 Day				\$ 17,669				\$ 19,491			\$ 17,720	
Average Median Tuition Grades6&8 Day				\$ 19,449				\$ 22,240			\$ 19,763	
Average Median Tuition Grades9&12 Day				\$ 22,008				\$ 25,975			\$ 22,745	
Average Median Tuition (All Grades) Day				\$ 19,100				\$ 24,384			\$ 19,820	
Average Median Tuition Grades1&3 Boarding				\$ -				\$ 43,680			\$ 43,680	
Average Median Tuition Grades6&8 Boarding				\$ -				\$ 42,350			\$ 42,350	
Average Median Tuition Grades9&12 Boarding				\$ 28,500				\$ 45,288			\$ 45,219	
Average Median Tuition (All Grades) Boarding				\$ 28,500				\$ 45,375			\$ 45,200	
Median Total Expense per student: Day				\$ 19,209				\$ -			\$ 19,209	
Median Total Income per student: Day				\$ 20,152				\$ -			\$ 20,152	
Median Total Expense per student: Day- Boarding				\$ -				\$ 27,899			\$ 27,899	
Median Total Income per student: Day-Boarding				\$ -				\$ 29,681			\$ 29,681	
Median Total Expense per student: Boarding-Day				\$ -				\$ 45,825			\$ 45,825	
Median Total Income per student: Boarding-Day				\$ -				\$ 47,393			\$ 47,393	
Median Total Expense per student: Boarding				\$ -				\$ 48,466			\$ 48,466	
Median Total Income per student: Boarding				\$ -				\$ 56,350			\$ 56,350	
Median Endowment per student				\$ 11,082				\$ 53,883			\$ 14,031	
Median Annual Giving per student				\$ 1,149				\$ 3,161			\$ 1,307	
Median Gift / Median % by Alumni/ae (Annual Giving)				\$ 266	9.2%			\$ 499	15.4%		\$ 302	10.0%
Median Gift / Median % by Parents (Annual Giving)				\$ 891	69.2%			\$ 1,262	51.6%		\$ 932	66.6%



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INDICATORS PROFILE	ALL NAIS SCHOOLS											
	2011-2012 Day Schools				2011-2012 Boarding Schools				2011-2012 All Schools			
Median Gift / Median % by Parents of Alumni/ae (Annual Giving)			\$ 472	10.0%			\$ 518	11.8%			\$ 479	10.1%
Median Gift / Median % by Faculty (Annual Giving)			\$ 129	91.3%			\$ 165	72.5%			\$ 135	89.0%
Median Gift / Median % by Trustees (Annual Giving)			\$ 3,923	100.0%			\$ 6,671	100.0%			\$ 4,237	100.0%
Median Gift / Median % by Other Individuals (Annual Giving)			\$ 428	12.1%			\$ 381	10.3%			\$ 422	11.5%
Median Gift / Median % by Grand Parents (Annual Giving)			\$ 483	13.0%			\$ 446	13.4%			\$ 476	13.1%
Median Gift / Median % by Foundations (Annual Giving)			\$ 2,337	72.4%			\$ 2,610	28.4%			\$ 2,395	57.1%
Median Gift / Median % by Other Constituencies (Annual Giving)			\$ 1,341	100.0%			\$ 2,037	91.9%			\$ 1,483	100.0%
Median Capital Giving per student			\$ 1,319				\$ 3,666				\$ 1,639	
Median Gift / Median % by Alumni/ae (Capital Giving)			\$ 2,235	31.1%			\$ 9,840	25.0%			\$ 3,289	30.0%
Median Gift / Median % by Parents (Capital Giving)			\$ 6,396	62.2%			\$ 5,710	37.9%			\$ 6,180	58.7%
Median Gift / Median % by Parents of Alumni/ae (Capital Giving)			\$ 3,833	60.4%			\$ 4,877	34.7%			\$ 4,312	52.5%
Median Gift / Median % by Faculty (Capital Giving)			\$ 283	88.9%			\$ 231	50.0%			\$ 275	75.0%
Median Gift / Median % by Trustees (Capital Giving)			\$ 17,193	100.0%			\$ 21,487	72.7%			\$ 18,171	96.3%
Median Gift / Median % by Other Individuals (Capital Giving)			\$ 1,463	100.0%			\$ 2,775	71.8%			\$ 1,668	100.0%
Median Gift / Median % by Grand Parents (Capital Giving)			\$ 4,263	48.3%			\$ 2,716	92.0%			\$ 3,733	50.0%
Median Gift / Median % by Foundations (Capital Giving)			\$ 15,000	100.0%			\$ 17,542	100.0%			\$ 15,929	100.0%
Median Gift / Median % by Other Constituencies (Capital Giving)			\$ 12,760	100.0%			\$ 4,179	42.1%			\$ 10,113	100.0%
Admissions Funnel Medians (inquiries : applications : acceptances : enrollment)	390	174	110	77	991	304	191	108	441	187	121	81
Admissions Funnel Ratios (inquiries, applications, and acceptances to enrollment)	4.8	2.1	1.4	1.0	10.4	3.0	1.7	1.0	5.4	2.2	1.4	1.0
Median Acceptances per Applications				1.4				1.7				1.4
Average Student Attrition Rate				9.15				9.69				9.23
Median Student Attrition Rate				7.70				7.85				7.70
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)		5.8%	832	53		7.7%	173	4		6.6%	1,005	57
Median % Sch. Contrib. to Group Life Insurance Benefits		100.0%	759	123		100.0%	158	18		100.0%	917	141
Median % Sch. Contrib. to Employee Health Benefits		90.0%	866	11		90.0%	176	0		90.0%	1,042	11
Median % Sch. Contrib. to Dependent Health Benefits		50.0%	562	307		70.0%	139	35		53.0%	701	342
# Sch. contributing / not contributing to Cafeteria Plan			603	273			126	51			729	324
# Sch. contributing / not contributing to Disability Insurance			820	58			171	6			991	64
# Sch. contributing / not contributing to Childcare			300	575			39	138			339	713
# Sch. contributing / not contributing to Continuing Education			842	33			170	6			1012	39
Median % Sch. Contrib. to Tuition Remission All Admnin. / (Number contributing /Not contributing)		50.0%	652	243		99.5%	156	23		50.0%	808	266
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)		50.0%	645	247		100.0%	159	20		50.0%	804	267
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)		50.0%	592	299		94.0%	129	45		50.0%	721	344
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)		50.0%	575	314		91.0%	127	49		50.0%	702	363



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INDICATORS PROFILE	ALL NAIS SCHOOLS											
	2011-2012 Day Schools				2011-2012 Boarding Schools				2011-2012 All Schools			
Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)	50.0%	539	341		94.0%	122	52		50.0%	661	393	
Median Class Size Grades: Pre-School			15				12				15	
Median Class Size Grades: K - 5			16				15				16	
Median Class Size Grades: 6 - 8			16				12				16	
Median Class Size Grades: 9 - 12			15				12				14	
Median Class Size: Grades: Total Average			16				12				15	
Median Student / Full Time Equivalence Teacher Ratio			9.0				7.6				8.8	
Median Student / Full Time Equivalence Instructional Support Ratio			64.8				61.5				64.0	
Median Student / Full Time Equivalence Administrator Ratio			36.0				17.6				33.8	
Median Student / Full Time Equivalence Other Staff Ratio			31.4				8.9				28.1	
Median Student / Full Time Equivalence Total Staff Ratio			5.2				3.0				5.0	
Total Faculty as % of Total Staff			53.6%				36.6%				50.2%	
Total Faculty of Color as % of Total Faculty			14.2%				15.4%				14.4%	
Total Administrative Staff as % of Total Staff			15.0%				16.9%				15.4%	
Total Administrators of Color as % of Total Administrators			13.6%				11.0%				13.0%	
Total Instructional Support as % of Total Staff			10.6%				7.5%				10.0%	
Total Instructional Support of Color as % of Total Instructional Support Staff			16.1%				19.1%				16.6%	
Total Other Staff as % of Total Staff			20.8%				39.0%				24.5%	
Total Other Staff Of Color as % of Total Other Staff			29.9%				19.7%				26.6%	
Median Number of Students per computer ratio			2				1.9				2.4	
Median number of squared footage per student ratio			226.04				885.4				248.2	
Median Teacher Salary Expenses per student			\$ 6,068				\$ 6,837				\$ 6,214	
Median Instructional Support Salary Expenses per student			\$ 661				\$ 884				\$ 683	
Median Administrator Salary Expenses per student			\$ 2,446				\$ 5,165				\$ 2,652	
Median Other Staff Salary Expenses per student			\$ 1,398				\$ 4,472				\$ 1,614	
Median All Salary Expenses per student			\$ 10,771				\$ 17,387				\$ 11,593	
Median Employee Professional Development Expenses per student			\$ 120				\$ 141				\$ 122	
Median Benefits / Taxes Expenses per student			\$ 2,425				\$ 4,596				\$ 2,611	
Median Technology Expenses per student			\$ 229				\$ 470				\$ 253	
Median Instructional Expenses per student			\$ 699				\$ 942				\$ 739	
Median Athletic Expenses per student			\$ 182				\$ 363				\$ 202	
Median Auxiliary Expenses per student			\$ 492				\$ 2,545				\$ 606	
Median Other Services Expenses per student			\$ 357				\$ 956				\$ 396	
Median Plant Expenses per student			\$ 1,334				\$ 3,837				\$ 1,470	
Median Provision for Major Repairs per student			\$ 601				\$ 1,573				\$ 690	
Median Administrative Expenses per student			\$ 704				\$ 1,792				\$ 794	
Median Debt Service per student			\$ 653				\$ 1,284				\$ 707	
Median General Expenses per student			\$ 709				\$ 1,496				\$ 781	
Median Total Other Expenses per student			\$ 5,625				\$ 16,024				\$ 6,221	
Median Total Investment Income Losses per student			\$ 61				\$ 222				\$ 122	
Median Total Expenses per student			\$ 19,209				\$ 40,228				\$ 20,802	



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Median Tuition and Fees Income per student				\$ 18,397				\$ 38,584				\$ 20,103
Median Financial Aid reduction in Income per student				\$ 2,772				\$ 7,744				\$ 3,023
Median Net Tuition Income per student				\$ 15,749				\$ 28,153				\$ 16,901
Median Day Care Income per student				\$ 207				\$ 283				\$ 218
Median Extended Day Income per student				\$ 214				\$ 130				\$ 213
Median Summer Programs Income per student				\$ 249				\$ 1,093				\$ 294
Median Other programs Income per student				\$ 235				\$ 435				\$ 249
Median Total Other Programs Income per student				\$ 655				\$ 1,335				\$ 727
Median Auxiliary Services Income per student				\$ 406				\$ 744				\$ 486
Median Restricted Endowment Income per student				\$ 294				\$ 1,300				\$ 402
Median Unrestricted Endowment Income per student				\$ 404				\$ 1,496				\$ 509
Median Other Investment Income per student				\$ 52				\$ 83				\$ 57
Median Total Investment Income per student				\$ 421				\$ 2,618				\$ 578
Median Affiliated Enterprise Income per student				\$ 158				\$ 589				\$ 210
Median Total Public Aid Income per student (Federal+State+Local Aid)				\$ 190				\$ 335				\$ 206
Median Gifts / Grants Income				\$ 1,344				\$ 3,129				\$ 1,507
Median Total Events Income per student (Auctions, Fairs, Parent Association Events)				\$ 364				\$ 196				\$ 356
Median Transfers Income per student				\$ 479				\$ 1,245				\$ 580
Median Other Income per student				\$ 147				\$ 361				\$ 169
Median Total Income per student				\$ 20,152				\$ 41,493				\$ 21,784
Median of Highest Salary for Teachers				\$ 76,528				\$ 73,100				\$ 76,000
Median of Median Salary				\$ 52,200				\$ 47,168				\$ 51,392
Median of Mean Salary				\$ 53,611				\$ 47,637				\$ 52,779
Median of Lowest Salary				\$ 37,735				\$ 30,000				\$ 36,200
Median of Starting Salary				\$ 36,860				\$ 30,000				\$ 35,963
President Median Salary				\$ 186,385				\$ 181,000				\$ 183,635
Head Median Salary				\$ 210,000				\$ 205,000				\$ 210,000
Associate Head Median Salary				\$ 122,004				\$ 116,301				\$ 120,456
Assistant Head Median Salary				\$ 106,199				\$ 98,040				\$ 103,525
Upper School Head Median Salary				\$ 106,421				\$ 105,000				\$ 106,274
Middle School Head Median Salary				\$ 96,006				\$ 86,678				\$ 95,075
Lower School Head Median Salary				\$ 96,500				\$ 98,925				\$ 96,600
Highest Paid Academic Department Head Median Salary				\$ 81,644				\$ 71,614				\$ 79,050
Director of Studies Median Salary				\$ 90,125				\$ 80,500				\$ 87,785
Dean of Students Median Salary				\$ 74,042				\$ 71,579				\$ 73,004
Librarian Median Salary				\$ 60,000				\$ 56,000				\$ 59,000
College Counselor Median Salary				\$ 79,913				\$ 73,814				\$ 78,417
Psychologist Median Salary				\$ 74,018				\$ 63,054				\$ 71,568
Athletic Director Median Salary				\$ 76,381				\$ 69,875				\$ 74,600
Chief Business Manager Median Salary				\$ 113,050				\$ 121,000				\$ 115,000
Director of Development Median Salary				\$ 96,500				\$ 114,565				\$ 100,000
Director of Public Relations Median Salary				\$ 67,900				\$ 66,425				\$ 67,732
Director of Admissions Median Salary				\$ 78,128				\$ 87,250				\$ 80,000



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Director of Financial Aid Median Salary				\$ 68,364				\$ 60,900				\$ 65,000
Director of Alumni/ae Affairs Median Salary				\$ 59,205				\$ 60,000				\$ 59,210
Director of Physical Plant Median Salary				\$ 72,763				\$ 75,871				\$ 73,807
Director of Technology/MIS Median Salary				\$ 80,309				\$ 76,500				\$ 79,448
Director of Technology/Curriculum Median Salary				\$ 72,647				\$ 60,000				\$ 71,520
Director of Diversity Median Salary				\$ 73,500				\$ 62,000				\$ 70,375
Teacher Median Lowest Salary				\$ 37,735				\$ 30,000				\$ 36,200
Teacher Median Highest Salary				\$ 76,528				\$ 73,100				\$ 76,000
Teacher Assistants Median Lowest Salary				\$ 25,000				\$ 22,725				\$ 24,860
Teacher Assistants Median Highest Salary				\$ 31,720				\$ 29,300				\$ 31,508
Teacher Aides Median Lowest Salary				\$ 20,801				\$ 18,264				\$ 20,600
Teacher Aides Median Highest Salary				\$ 26,593				\$ 19,300				\$ 25,668
Dormitory Supervisors Median Lowest Salary				\$ -				\$ 23,000				\$ 23,000
Dormitory Supervisors Median Highest Salary				\$ -				\$ 38,236				\$ 38,236
Other Instructional Support Median Lowest Salary				\$ 45,504				\$ 36,950				\$ 43,467
Other Instructional Support Median Highest Salary				\$ 67,176				\$ 59,330				\$ 64,584
Remedial Specialist Median Lowest Salary				\$ 51,260				\$ 46,400				\$ 51,000
Remedial Specialist Median Highest Salary				\$ 62,246				\$ 55,770				\$ 61,000
Day Care Providers Median Lowest Salary				\$ 23,250				\$ 20,959				\$ 22,968
Day Care Providers Median Highest Salary				\$ 33,830				\$ 38,464				\$ 34,680
Interns Median Lowest Salary				\$ 25,000				\$ 20,000				\$ 21,500
Interns Median Highest Salary				\$ 25,342				\$ 20,000				\$ 25,000
Administrators Median Lowest Salary				\$ 57,200				\$ 51,883				\$ 56,100
Administrators Median Highest Salary				\$ 193,133				\$ 200,000				\$ 194,607
Other Administrators Median Lowest Salary				\$ 42,000				\$ 35,378				\$ 40,400
Other Administrators Median Highest Salary				\$ 68,896				\$ 78,950				\$ 70,000
Health Staff Median Lowest Salary				\$ 47,217				\$ 37,536				\$ 44,400
Health Staff Median Highest Salary				\$ 51,500				\$ 52,387				\$ 51,713
Clerical Staff Median Lowest Salary				\$ 33,094				\$ 29,395				\$ 32,450
Clerical Staff Median Highest Salary				\$ 51,500				\$ 49,733				\$ 51,000
Kitchen Staff Median Lowest Salary				\$ 21,840				\$ 21,216				\$ 21,772
Kitchen Staff Median Highest Salary				\$ 44,000				\$ 49,007				\$ 46,051
Maintenance Staff Median Lowest Salary				\$ 30,000				\$ 24,848				\$ 29,000
Maintenance Staff Median Highest Salary				\$ 52,097				\$ 52,649				\$ 52,175
Media Staff Median Lowest Salary				\$ 43,475				\$ 36,000				\$ 41,827
Media Staff Median Highest Salary				\$ 56,181				\$ 46,363				\$ 54,520
Technology Staff Median Lowest Salary				\$ 46,822				\$ 43,624				\$ 46,000
Technology Staff Median Highest Salary				\$ 65,000				\$ 64,295				\$ 64,800
Security Staff Median Lowest Salary				\$ 32,864				\$ 26,681				\$ 30,763
Security Staff Median Highest Salary				\$ 43,683				\$ 36,411				\$ 41,760
Auxiliary Staff Median Lowest Salary				\$ 36,771				\$ 30,790				\$ 34,800
Auxiliary Staff Median Highest Salary				\$ 46,000				\$ 45,500				\$ 45,600
Other Staff Median Lowest Salary				\$ 33,340				\$ 28,409				\$ 31,357
Other Staff Median Highest Salary				\$ 48,840				\$ 47,902				\$ 48,490