



NAIS FACTS AT A GLANCE

Independent School Facts At A Glance for: The National Association of Independent Schools (NAIS)

1,085 NAIS Member schools responded to the Annual StatsOnline Statistics Survey for the 2012-2013 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).

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ALL NAIS SCHOOLS

INDICATORS PROFILE	2012-2013 Day Schools		2012-2013 Boarding Schools		2012-2013 All Schools	
	School Count		903		182	
Total Enrollment		466,499		77,746		544,245
Average Enrollment		517		427		502
Median Enrollment		408		329		396
Total Enrollment of Students of Color		118,352		20,694		139,046
Enrollment of Students of Color as % Total Enrollment		27.5%		28.3%		27.6%
Percentage of African American Students		6.1%		6.7%		6.2%
Percentage of Hispanic American Students		4.2%		3.5%		4.1%
Percentage of Asian American Students		8.3%		5.4%		7.9%
Percentage of Native American Students		0.2%		0.2%		0.2%
Percentage of Pacific Islander American Students		0.3%		7.6%		1.3%
Percentage of Multiracial American Students		6.8%		4.1%		6.4%
Percentage of Middle Eastern American Students		1.6%		0.7%		1.4%
Percentage of International Students		1.5%		12.9%		3.2%
Percentage of Unsure about diversity		3.7%		7.5%		4.3%
Percentage of European American Students		67.3%		51.4%		65.0%
Median % of Students on Financial Aid		21.6%		33.2%		22.9%
Median Financial Aid Grant		\$ 10,574		\$ 22,053		\$ 11,599
Median % of Students on Tuition Remission		4.4%		4.0%		4.3%
Median Tuition Remission Grant		\$ 11,055		\$ 23,857		\$ 12,068
Median Financial Aid and Median Tuition Remission as % of budget expense	11.0%	2.5%		16.3%	2.4%	11.7%
Median Financial Aid & Tuition Remission as % of budget income	11.6%	2.7%		18.7%	2.6%	12.4%
Average Median Tuition Grades1&3 Day		\$ 18,212		\$ 18,910		\$ 18,238
Average Median Tuition Grades6&8 Day		\$ 20,148		\$ 22,398		\$ 20,445
Average Median Tuition Grades9&12 Day		\$ 22,700		\$ 26,781		\$ 23,673
Average Median Tuition (All Grades) Day		\$ 20,000		\$ 25,255		\$ 20,612
Average Median Tuition Grades1&3 Boarding		\$-		\$ 43,700		\$ 43,700
Average Median Tuition Grades6&8 Boarding		\$ 38,600		\$ 43,375		\$ 43,131
Average Median Tuition Grades9&12 Boarding		\$ 48,548		\$ 46,775		\$ 46,775
Average Median Tuition (All Grades) Boarding		\$ 48,548		\$ 46,800		\$ 46,800
Median Total Expense per student: Day		\$ 20,188		\$ -		\$ 20,188
Median Total Income per student: Day		\$ 20,776		\$ -		\$ 20,776
Median Total Expense per student: Day-Boarding		\$ -		\$ 27,145		\$ 27,145
Median Total Income per student: Day-Boarding		\$ -		\$ 27,217		\$ 27,217
Median Total Expense per student: Boarding-Day		\$ -		\$ 45,892		\$ 45,892
Median Total Income per student: Boarding-Day		\$ -		\$ 47,147		\$ 47,147
Median Total Expense per student: Boarding		\$ -		\$ 47,727		\$ 47,727
Median Total Income per student: Boarding		\$ -		\$ 49,983		\$ 49,983
Median Endowment per student		\$ 11,535		\$ 50,319		\$ 14,896
Median Annual Giving per student		\$ 1,203		\$ 3,145		\$ 1,370
Median Gift / Median % by Alumni/ae (Annual Giving)	\$ 271	9.3%	\$ 507	15.8%	\$ 307	10.5%
Median Gift / Median % by Parents (Annual Giving)	\$ 905	70.5%	\$ 1,136	48.8%	\$ 940	67.5%



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	2012-2013 Day Schools				2012-2013 Boarding Schools				2012-2013 All Schools			
Median Gift / Median % by Parents of Alumni/ae (Annual Giving)			\$ 506	10.3%			\$ 511	11.0%			\$ 508	10.4%
Median Gift / Median % by Faculty (Annual Giving)			\$ 133	94.4%			\$ 164	65.6%			\$ 136	91.1%
Median Gift / Median % by Trustees (Annual Giving)			\$ 4,130	100.0%			\$ 7,392	100.0%			\$ 4,554	100.0%
Median Gift / Median % by Other Individuals (Annual Giving)			\$ 413	14.8%			\$ 446	10.0%			\$ 416	13.7%
Median Gift / Median % by Grand Parents (Annual Giving)			\$ 514	13.6%			\$ 419	13.1%			\$ 500	13.4%
Median Gift / Median % by Foundations (Annual Giving)			\$ 2,149	80.4%			\$ 2,999	38.1%			\$ 2,277	70.5%
Median Gift / Median % by Other Constituencies (Annual Giving)			\$ 1,445	100.0%			\$ 1,017	9.7%			\$ 1,361	100.0%
Median Capital Giving per student			\$ 1,460				\$ 4,545				\$ 1,724	
Median Gift / Median % by Alumni/ae (Capital Giving)			\$ 2,656	31.3%			\$ 8,508	36.9%			\$ 3,718	33.9%
Median Gift / Median % by Parents (Capital Giving)			\$ 7,226	60.5%			\$ 6,336	44.7%			\$ 6,812	51.2%
Median Gift / Median % by Parents of Alumni/ae (Capital Giving)			\$ 5,000	60.0%			\$ 7,500	46.3%			\$ 5,356	57.5%
Median Gift / Median % by Faculty (Capital Giving)			\$ 369	83.3%			\$ 375	15.1%			\$ 375	60.0%
Median Gift / Median % by Trustees (Capital Giving)			\$ 22,131	89.5%			\$ 31,623	64.5%			\$ 23,700	85.0%
Median Gift / Median % by Other Individuals (Capital Giving)			\$ 1,528	100.0%			\$ 2,441	89.3%			\$ 1,809	100.0%
Median Gift / Median % by Grand Parents (Capital Giving)			\$ 5,154	60.0%			\$ 3,832	75.0%			\$ 5,035	60.0%
Median Gift / Median % by Foundations (Capital Giving)			\$ 18,292	100.0%			\$ 26,127	100.0%			\$ 19,897	100.0%
Median Gift / Median % by Other Constituencies (Capital Giving)			\$ 8,129	100.0%			\$ 7,156	100.0%			\$ 8,129	100.0%
Admissions Funnel Medians (inquiries : applications : acceptances : enrollment)	387	177	115	77	978	313	175	104	436	192	125	82
Admissions Funnel Ratios (inquiries to, applications to, and acceptances to enrollment)	4.9	2.2	1.4	1.0	10.6	3.2	1.7	1.0	5.4	2.3	1.4	1.0
Median Acceptances per Applications				1.4				1.7				1.5
Average Student Attrition Rate				9.20				9.20				9.20
Median Student Attrition Rate				7.90				7.70				7.80
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)	6.%	835	49		7.%	171	3		6.%	1,006	52	
Median % Sch. Contrib. to Group Life Insurance Benefits	100.0%	761	115		100.0%	159	14		100.0%	920	129	
Median % Sch. Contrib. to Employee Health Benefits	90.0%	824	7		90.0%	173	0		90.0%	997	7	
Median % Sch. Contrib. to Dependent Health Benefits	50.0%	518	311		70.0%	137	34		55.0%	655	345	
# Sch. contributing / not contributing to Cafeteria Plan		576	289			115	58			691	347	
# Sch. contributing / not contributing to Disability Insurance		797	62			170	4			967	66	
# Sch. contributing / not contributing to Childcare		313	567			34	140			347	707	
# Sch. contributing / not contributing to Continuing Education		851	32			168	6			1019	38	
Median % Sch. Contrib. to Tuition Remission All Admin. / (Number contributing /Not contributing)	50.0%	598	248		98.0%	156	19		50.0%	754	267	
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)	50.0%	600	243		98.5%	158	17		50.0%	758	260	
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)	50.0%	548	294		90.0%	133	40		50.0%	681	334	
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)	50.0%	527	312		90.0%	132	41		50.0%	659	353	



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	2012-2013 Day Schools				2012-2013 Boarding Schools				2012-2013 All Schools			
Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)	50.0%	486	342		94.0%	129	42		50.0%	615	384	
Median Class Size Grades: Pre-School			15				13				15	
Median Class Size Grades: K - 5			16				14				16	
Median Class Size Grades: 6 - 8			16				12				15	
Median Class Size Grades: 9 - 12			15				12				14	
Median Class Size: Grades: Total Average			16				12				15	
Median Student / Full Time Equivalence Teacher Ratio			9.0				7.7				8.8	
Median Student / Full Time Equivalence Instructional Support Ratio			60.6				62.4				60.7	
Median Student / Full Time Equivalence Administrator Ratio			33.5				18.8				31.5	
Median Student / Full Time Equivalence Other Staff Ratio			30.9				9.2				26.8	
Median Student / Full Time Equivalence Total Staff Ratio			5.1				3.1				4.9	
Total Faculty as % of Total Staff			52.9%				37.7%				49.7%	
Total Faculty of Color as % of Total Faculty			13.7%				14.8%				13.8%	
Total Administrative Staff as % of Total Staff			15.7%				17.8%				16.2%	
Total Administrators of Color as % of Total Administrators			13.4%				8.2%				12.2%	
Total Instructional Support as % of Total Staff			10.9%				7.4%				10.1%	
Total Instructional Support of Color as % of Total Instructional Support Staff			15.9%				16.9%				16.0%	
Total Other Staff as % of Total Staff			20.3%				37.2%				23.8%	
Total Other Staff Of Color as % of Total Other Staff			30.5%				15.5%				25.5%	
Median Number of Students per computer ratio			2.2				1.9				2.2	
Median number of squared footage per student ratio			228.6				963.6				251.6	
Median Teacher Salary Expenses per student			\$ 6,157				\$ 6,993				\$ 6,266	
Median Instructional Support Salary Expenses per student			\$ 717				\$ 734				\$ 717	
Median Administrator Salary Expenses per student			\$ 2,624				\$ 5,094				\$ 2,828	
Median Other Staff Salary Expenses per student			\$ 1,475				\$ 4,244				\$ 1,609	
Median All Salary Expenses per student			\$ 11,294				\$ 17,436				\$ 11,817	
Median Employee Professional Development Expenses per student			\$ 133				\$ 152				\$ 136	
Median Benefits / Taxes Expenses per student			\$ 2,556				\$ 4,490				\$ 2,732	
Median Technology Expenses per student			\$ 248				\$ 453				\$ 270	
Median Instructional Expenses per student			\$ 737				\$ 980				\$ 770	
Median Athletic Expenses per student			\$ 185				\$ 403				\$ 208	
Median Auxiliary Expenses per student			\$ 505				\$ 2,672				\$ 627	
Median Other Services Expenses per student			\$ 359				\$ 894				\$ 414	
Median Plant Expenses per student			\$ 1,407				\$ 3,935				\$ 1,540	
Median Provision for Major Repairs per student			\$ 638				\$ 1,739				\$ 739	
Median Administrative Expenses per student			\$ 751				\$ 1,912				\$ 850	
Median Debt Service per student			\$ 682				\$ 1,267				\$ 734	
Median General Expenses per student			\$ 712				\$ 1,505				\$ 813	
Median Total Other Expenses per student			\$ 5,914				\$ 15,726				\$ 6,395	
Median Total Investment Income Losses per student			\$ 190				\$ 715				\$ 241	
Median Total Expenses per student			\$ 20,188				\$ 39,095				\$ 21,757	



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INDICATORS PROFILE	2012-2013 Day Schools			2012-2013 Boarding Schools			2012-2013 All Schools		
Median Tuition and Fees Income per student			\$ 19,536			\$ 38,145			\$ 21,167
Median Financial Aid reduction in Income per student			\$ 2,933			\$ 7,390			\$ 3,252
Median Net Tuition Income per student			\$ 16,566			\$ 28,019			\$ 17,669
Median Day Care Income per student			\$ 233			\$ 211			\$ 230
Median Extended Day Income per student			\$ 223			\$ 153			\$ 220
Median Summer Programs Income per student			\$ 254			\$ 966			\$ 319
Median Other programs Income per student			\$ 234			\$ 495			\$ 263
Median Total Other Programs Income per student			\$ 735			\$ 1,206			\$ 790
Median Auxiliary Services Income per student			\$ 405			\$ 759			\$ 460
Median Restricted Endowment Income per student			\$ 289			\$ 1,078			\$ 353
Median Unrestricted Endowment Income per student			\$ 358			\$ 1,429			\$ 459
Median Other Investment Income per student			\$ 38			\$ 62			\$ 41
Median Total Investment Income per student			\$ 319			\$ 1,896			\$ 408
Median Affiliated Enterprise Income per student			\$ 176			\$ 911			\$ 211
Median Total Public Aid Income per student (Federal+State+Local Aid)			\$ 185			\$ 333			\$ 203
Median Gifts / Grants Income			\$ 1,396			\$ 3,141			\$ 1,564
Median Total Events Income per student (Auctions, Fairs, Parent Association Events)			\$ 362			\$ 213			\$ 354
Median Transfers Income per student			\$ 469			\$ 994			\$ 541
Median Other Income per student			\$ 146			\$ 332			\$ 167
Median Total Income per student			\$ 20,776			\$ 39,401			\$ 22,585
Median of Highest Salary for Teachers			\$ 78,500			\$ 74,542			\$ 78,000
Median of Median Salary			\$ 53,450			\$ 47,500			\$ 52,518
Median of Mean Salary			\$ 54,900			\$ 48,134			\$ 53,916
Median of Lowest Salary			\$ 38,079			\$ 31,212			\$ 37,100
Median of Starting Salary			\$ 37,120			\$ 31,000			\$ 36,000
President Median Salary			\$ 192,176			\$ 185,620			\$ 188,488
Head Median Salary			\$ 216,000			\$ 219,500			\$ 216,695
Associate Head Median Salary			\$ 131,625			\$ 119,895			\$ 125,785
Assistant Head Median Salary			\$ 113,925			\$ 103,253			\$ 110,000
Upper School Head Median Salary			\$ 110,000			\$ 100,000			\$ 109,444
Middle School Head Median Salary			\$ 100,000			\$ 85,901			\$ 99,000
Lower School Head Median Salary			\$ 99,620			\$ 90,456			\$ 99,304
Highest Paid Academic Department Head Median Salary			\$ 83,465			\$ 74,205			\$ 80,599
Director of Studies Median Salary			\$ 92,208			\$ 81,026			\$ 88,450
Dean of Students Median Salary			\$ 78,244			\$ 73,584			\$ 77,010
Librarian Median Salary			\$ 62,000			\$ 55,650			\$ 60,354
College Counselor Median Salary			\$ 82,550			\$ 74,340			\$ 80,000
Psychologist Median Salary			\$ 76,625			\$ 64,800			\$ 73,730
Athletic Director Median Salary			\$ 79,880			\$ 69,380			\$ 77,000
Chief Business Manager Median Salary			\$ 119,700			\$ 125,000			\$ 120,161
Director of Development Median Salary			\$ 100,000			\$ 114,330			\$ 102,530
Director of Public Relations Median Salary			\$ 70,938			\$ 70,225			\$ 70,894
Director of Admissions Median Salary			\$ 80,982			\$ 86,569			\$ 82,122



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Director of Financial Aid Median Salary			\$ 75,000			\$ 62,700			\$ 68,398
Director of Alumni/ae Affairs Median Salary			\$ 60,000			\$ 61,600			\$ 60,275
Director of Physical Plant Median Salary			\$ 75,000			\$ 77,600			\$ 75,700
Director of Technology/MIS Median Salary			\$ 83,947			\$ 78,407			\$ 82,000
Director of Technology/Curriculum Median Salary			\$ 74,750			\$ 65,868			\$ 73,500
Director of Diversity Median Salary			\$ 76,000			\$ 61,551			\$ 73,328
Teacher Median Lowest Salary			\$ 38,079			\$ 31,212			\$ 37,100
Teacher Median Highest Salary			\$ 78,500			\$ 74,542			\$ 78,000
Teacher Assistants Median Lowest Salary			\$ 25,000			\$ 25,000			\$ 25,000
Teacher Assistants Median Highest Salary			\$ 31,999			\$ 28,840			\$ 31,836
Teacher Aides Median Lowest Salary			\$ 22,000			\$ 18,657			\$ 21,600
Teacher Aides Median Highest Salary			\$ 27,112			\$ 24,500			\$ 25,967
Dormitory Supervisors Median Lowest Salary			\$ 17,692			\$ 30,000			\$ 30,000
Dormitory Supervisors Median Highest Salary			\$ 25,346			\$ 41,000			\$ 41,000
Other Instructional Support Median Lowest Salary			\$ 45,528			\$ 37,950			\$ 44,250
Other Instructional Support Median Highest Salary			\$ 70,000			\$ 60,261			\$ 67,120
Remedial Specialist Median Lowest Salary			\$ 52,248			\$ 44,000			\$ 51,406
Remedial Specialist Median Highest Salary			\$ 63,933			\$ 52,000			\$ 62,505
Day Care Providers Median Lowest Salary			\$ 24,546			\$ 23,058			\$ 23,934
Day Care Providers Median Highest Salary			\$ 35,700			\$ 36,500			\$ 35,700
Interns Median Lowest Salary			\$ 25,000			\$ 20,000			\$ 23,000
Interns Median Highest Salary			\$ 26,250			\$ 20,000			\$ 25,000
Administrators Median Lowest Salary			\$ 57,369			\$ 51,428			\$ 56,015
Administrators Median Highest Salary			\$ 208,400			\$ 208,328			\$ 208,378
Other Administrators Median Lowest Salary			\$ 42,500			\$ 35,537			\$ 41,265
Other Administrators Median Highest Salary			\$ 71,000			\$ 74,178			\$ 71,668
Health Staff Median Lowest Salary			\$ 48,000			\$ 40,826			\$ 45,973
Health Staff Median Highest Salary			\$ 52,692			\$ 55,160			\$ 53,000
Secretarial/Clerical Staff Median Lowest Salary			\$ 33,990			\$ 30,014			\$ 33,200
Secretarial/Clerical Staff Median Highest Salary			\$ 51,360			\$ 48,480			\$ 50,500
Kitchen Staff Median Lowest Salary			\$ 22,120			\$ 21,216			\$ 21,830
Kitchen Staff Median Highest Salary			\$ 45,000			\$ 47,594			\$ 46,186
Maintenance Staff Median Lowest Salary			\$ 31,000			\$ 25,730			\$ 29,973
Maintenance Staff Median Highest Salary			\$ 55,000			\$ 55,000			\$ 55,000
Media Staff Median Lowest Salary			\$ 44,761			\$ 36,400			\$ 43,191
Media Staff Median Highest Salary			\$ 55,729			\$ 47,000			\$ 54,092
Technology Staff Median Lowest Salary			\$ 48,000			\$ 43,000			\$ 46,909
Technology Staff Median Highest Salary			\$ 66,497			\$ 68,000			\$ 66,775
Security Staff Median Lowest Salary			\$ 32,240			\$ 27,312			\$ 30,872
Security Staff Median Highest Salary			\$ 44,650			\$ 36,234			\$ 42,182
Auxiliary Staff Median Lowest Salary			\$ 36,519			\$ 34,487			\$ 35,152
Auxiliary Staff Median Highest Salary			\$ 47,000			\$ 47,715			\$ 47,000
Other Staff Median Lowest Salary			\$ 35,161			\$ 28,853			\$ 32,562
Other Staff Median Highest Salary			\$ 52,000			\$ 47,900			\$ 51,250