

### NAIS FACTS AT A GLANCE

Independent School Facts At A Glance for: Association of Independent Maryland & DC Schools (AIMS-MDDC)			
54 AIMS-MD schools responded to the Annual StatsOnline Statistics Survey for the 2013-2014 academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).			
<i>Dashes indicate data not submitted or collected. * Extreme data outliers have been removed.</i>		All Association Member Schools	
INDICATORS PROFILE	2013-2014 All Schools		
School Count			54
Total Enrollment			25,176
Average Enrollment			466
Median Enrollment			400
Total Enrollment of Students of Color			7,553
Enrollment of Students of Color as % Total Enrollment			30.4%
Percentage of African American Students			13.5%
Percentage of Hispanic American Students			3.0%
Percentage of Asian American Students			5.5%
Percentage of Native American Students			0.2%
Percentage of Pacific Islander American Students			0.1%
Percentage of Multiracial American Students			6.5%
Percentage of Middle Eastern American Students			1.6%
Percentage of International Students			2.4%
Percentage of Unsure about diversity			2.0%
Percentage of European American Students			65.2%
Median % of Students on Financial Aid			27.1%
Median Financial Aid Grant		\$	12,203
Median % of Students on Tuition Remission			3.9%
Median Tuition Remission Grant		\$	12,038
Median Financial Aid and Median Tuition Remission as % of budget expense	15.4%		2.0%
Median Financial Aid & Tuition Remission as % of budget income	15.3%		2.2%
Average Median Tuition Grades1&3 Day		\$	23,559
Average Median Tuition Grades6&8 Day		\$	25,350
Average Median Tuition Grades9&12 Day		\$	26,390
Average Median Tuition (All Grades) Day		\$	24,995
Average Median Tuition Grades1&3 Boarding		\$	-
Average Median Tuition Grades6&8 Boarding		\$	44,500
Average Median Tuition Grades9&12 Boarding		\$	48,650
Average Median Tuition (All Grades) Boarding		\$	48,650
Median Total Expense per student: Day		\$	23,256
Median Total Income per student: Day		\$	25,322
Median Total Expense per student: Day-Boarding		\$	29,879
Median Total Income per student: Day-Boarding		\$	29,758
Median Total Expense per student: Boarding-Day		\$	38,670
Median Total Income per student: Boarding-Day		\$	38,865
Median Total Expense per student: Boarding		\$	-
Median Total Income per student: Boarding		\$	-
Median Endowment per student		\$	15,463
Median Annual Giving per student		\$	1,688
Median Gift / Median % by Alumni/ae (Annual Giving)	\$ 296		10.3%
Median Gift / Median % by Parents (Annual Giving)	\$ 995		66.3%
Median Gift / Median % by Parents of Alumni/ae (Annual Giving)	\$ 463		11.4%
Median Gift / Median % by Faculty (Annual Giving)	\$ 134		86.8%
Median Gift / Median % by Trustees (Annual Giving)	\$ 4,726		100.0%

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INDICATORS PROFILE	All Association Member Schools			
	2013-2014 All Schools			
Median Gift / Median % by Other Individuals (Annual Giving)			\$ 300	10.6%
Median Gift / Median % by Grand Parents (Annual Giving)			\$ 476	15.0%
Median Gift / Median % by Foundations (Annual Giving)			\$ 2,323	64.3%
Median Gift / Median % by Other Constituencies (Annual Giving)			\$ 1,248	100.0%
Median Capital Giving per student				\$ 1,790
Median Gift / Median % by Alumni/ae (Capital Giving)			\$ 4,327	10.6%
Median Gift / Median % by Parents (Capital Giving)			\$ 5,394	33.3%
Median Gift / Median % by Parents of Alumni/ae (Capital Giving)			\$ 6,364	10.0%
Median Gift / Median % by Faculty (Capital Giving)			\$ 200	18.8%
Median Gift / Median % by Trustees (Capital Giving)			\$ 16,950	100.0%
Median Gift / Median % by Other Individuals (Capital Giving)			\$ 1,013	30.0%
Median Gift / Median % by Grand Parents (Capital Giving)			\$ 2,560	100.0%
Median Gift / Median % by Foundations (Capital Giving)			\$ 17,808	100.0%
Median Gift / Median % by Other Constituencies (Capital Giving)			\$ 568,236	100.0%
Admissions Funnel Medians (inquiries : applications : acceptances : enrollment)	547	213	138	81
Admissions Funnel Ratios (inquiries to, applications to, and acceptances to enrollment)	5.4	2.6	1.5	1.0
Median Acceptances per Applications				1.5
Average Student Attrition Rate				9.83
Median Student Attrition Rate				7.50
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)		6%	46	4
Median % Sch. Contrib. to Group Life Insurance Benefits		100%	45	5
Median % Sch. Contrib. to Employee Health Benefits		80%	49	1
Median % Sch. Contrib. to Dependent Health Benefits		55%	41	9
# Sch. contributing / not contributing to Cafeteria Plan			32	18
# Sch. contributing / not contributing to Disability Insurance			45	5
# Sch. contributing / not contributing to Childcare			22	28
# Sch. contributing / not contributing to Continuing Education			47	3
Median % Sch. Contrib. to Tuition Remission All Admin. / (Number contributing /Not contributing)		50%	40	10
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)		50%	40	10
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)		50%	34	16
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)		50%	34	16
Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)		50%	33	17
Median Class Size Grades: Pre-School				13
Median Class Size Grades: K - 5				15
Median Class Size Grades: 6 - 8				14
Median Class Size Grades: 9 - 12				14
Median Class Size: Grades: Total Average				14
Median Student / Full Time Equivalence Teacher Ratio				8.0
Median Student / Full Time Equivalence Instructional Support Ratio				64.0
Median Student / Full Time Equivalence Administrator Ratio				29.6
Median Student / Full Time Equivalence Other Staff Ratio				25.1
Median Student / Full Time Equivalence Total Staff Ratio				4.5
Faculty as % of Total Staff				53.7%
Total Faculty of Color as % of Total Faculty				17.3%

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INDICATORS PROFILE		2013-2014 All Schools	
Total Administrative Staff as % of Total Staff			18.4%
Administrators of Color as % of Total Administrators			15.0%
Total Instructional Support as % of Total Staff			8.5%
Instructional Support of Color as % of Total Instructional Support Staff			24.4%
Total Other Staff as % of Total Staff			19.4%
Other Staff Of Color as % of Total Other Staff			39.3%
Median Number of Students per computer ratio			2.0
Median number of squared footage per student ratio			274.8
Median Teacher Salary Expenses per student			\$ 7,422
Median Instructional Support Salary Expenses per student			\$ 850
Median Administrator Salary Expenses per student			\$ 3,501
Median Other Staff Salary Expenses per student			\$ 1,766
Median All Salary Expenses per student			\$ 13,933
Median Employee Professional Development Expenses per student			\$ 171
Median Benefits / Taxes Expenses per student			\$ 2,962
Median Technology Expenses per student			\$ 331
Median Instructional Expenses per student			\$ 935
Median Athletic Expenses per student			\$ 178
Median Auxiliary Expenses per student			\$ 551
Median Other Services Expenses per student			\$ 459
Median Plant Expenses per student			\$ 1,717
Median Provision for Major Repairs per student			\$ 1,122
Median Administrative Expenses per student			\$ 851
Median Debt Service per student			\$ 822
Median General Expenses per student			\$ 985
Median Total Other Expenses per student			\$ 7,311
Median Total Investment Income Losses per student			\$ 3
Median Total Expenses per student			\$ 24,762
Median Tuition and Fees Income per student			\$ 24,011
Median Financial Aid reduction in Income per student			\$ 4,399
Median Net Tuition Income per student			\$ 19,608
Median Day Care Income per student			\$ 270
Median Extended Day Income per student			\$ 284
Median Summer Programs Income per student			\$ 393
Median Other programs Income per student			\$ 401
Median Total Other Programs Income per student			\$ 1,229
Median Auxiliary Services Income per student			\$ 498
Median Restricted Endowment Income per student			\$ 1,133
Median Unrestricted Endowment Income per student			\$ 796
Median Other Investment Income per student			\$ 106
Median Total Investment Income per student			\$ 944

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INDICATORS PROFILE	2013-2014 All Schools		
Median Affiliated Enterprise Income per student			\$ 533
Median Total Public Aid Income per student (Federal+State+Local Aid)			\$ -
Median Gifts / Grants Income			\$ 1,703
Median Total Events Income per student (Auctions, Fairs, Parent Association Events)			\$ 529
Median Transfers Income per student			\$ 687
Median Other Income per student			\$ 190
Median Total Income per student			\$ 25,680
Median of Highest Salary for Teachers			\$ 78,065
Median of Median Salary			\$ 54,650
Median of Mean Salary			\$ 56,351
Median of Lowest Salary			\$ 39,500
Median of Starting Salary			\$ 38,500
President Median Salary			\$ 157,413
Head Median Salary			\$ 249,484
Associate Head Median Salary			\$ 123,573
Assistant Head Median Salary			\$ 120,000
Upper School Head Median Salary			\$ 116,435
Middle School Head Median Salary			\$ 101,014
Lower School Head Median Salary			\$ 105,939
Highest Paid Academic Department Head Median Salary			\$ 78,750
Director of Studies Median Salary			\$ 96,000
Dean of Students Median Salary			\$ 79,604
Librarian Median Salary			\$ 62,000
College Counselor Median Salary			\$ 85,000
Psychologist Median Salary			\$ 74,895
Athletic Director Median Salary			\$ 82,805
Chief Business Manager Median Salary			\$ 141,557
Director of Development Median Salary			\$ 107,348
Director of Public Relations Median Salary			\$ 77,438
Director of Admissions Median Salary			\$ 84,875
Director of Financial Aid Median Salary			\$ 78,364
Director of Alumni/ae Affairs Median Salary			\$ 57,722
Director of Physical Plant Median Salary			\$ 83,080
Director of Technology/MIS Median Salary			\$ 81,928
Director of Technology/Curriculum Median Salary			\$ 75,000
Director of Diversity Median Salary			\$ 79,679
Teacher Median Lowest Salary			\$ 39,500
Teacher Median Highest Salary			\$ 78,065
Teacher Assistants Median Lowest Salary			\$ 25,034
Teacher Assistants Median Highest Salary			\$ 31,895
Teacher Aides Median Lowest Salary			\$ 15,000
Teacher Aides Median Highest Salary			\$ 24,000
Dormitory Supervisors Median Lowest Salary			\$ 35,000
Dormitory Supervisors Median Highest Salary			\$ 56,100
Other Instructional Support Median Lowest Salary			\$ 50,692
Other Instructional Support Median Highest Salary			\$ 74,507

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INDICATORS PROFILE		2013-2014 All Schools	
Remedial Specialist Median Lowest Salary			\$ 60,419
Remedial Specialist Median Highest Salary			\$ 69,360
Day Care Providers Median Lowest Salary			\$ 27,000
Day Care Providers Median Highest Salary			\$ 43,642
Interns Median Lowest Salary			\$ 29,000
Interns Median Highest Salary			\$ 29,750
Administrators Median Lowest Salary			\$ 53,280
Administrators Median Highest Salary			\$ 249,484
Other Administrators Median Lowest Salary			\$ 44,693
Other Administrators Median Highest Salary			\$ 73,376
Health Staff Median Lowest Salary			\$ 53,480
Health Staff Median Highest Salary			\$ 55,726
Secretarial/Clerical Staff Median Lowest Salary			\$ 36,002
Secretarial/Clerical Staff Median Highest Salary			\$ 52,000
Kitchen Staff Median Lowest Salary			\$ 22,007
Kitchen Staff Median Highest Salary			\$ 40,019
Maintenance Staff Median Lowest Salary			\$ 31,761
Maintenance Staff Median Highest Salary			\$ 56,795
Media Staff Median Lowest Salary			\$ 44,048
Media Staff Median Highest Salary			\$ 52,560
Technology Staff Median Lowest Salary			\$ 50,400
Technology Staff Median Highest Salary			\$ 74,510
Security Staff Median Lowest Salary			\$ 39,104
Security Staff Median Highest Salary			\$ 54,441
Auxiliary Staff Median Lowest Salary			\$ 37,137
Auxiliary Staff Median Highest Salary			\$ 59,010
Other Staff Median Lowest Salary			\$ 35,588
Other Staff Median Highest Salary			\$ 52,895