



## NAIS FACTS AT A GLANCE

### Independent School Facts At A Glance for: The National Association of Independent Schools (NAIS)

1,223 NAIS Member schools responded to the Annual StatsOnline Statistics Survey for the 2009-2010 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).

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FACTS AT A GLANCE: INDICATORS PROFILE	ALL NAIS SCHOOLS												
	2009-2010 Day Schools				2009-2010 Boarding Schools				2009-2010 All Schools				
School Count				1,002				221				1,223	
Total Enrollment				502,572				87,814				590,386	
Average Enrollment				502				397				483	
Median Enrollment				403				288				376	
Total Enrollment Students of Color				117,574				21,300				138,874	
Students of Color as % Total Enrollment				24.8%				26.0%				24.9%	
African American Students				6.0%				6.7%				6.1%	
Hispanic American Students				3.7%				3.2%				3.7%	
Asian American Students				7.5%				5.0%				7.1%	
Pacific Islander American Students				0.3%				6.8%				1.3%	
Native American Students				0.3%				0.2%				0.3%	
Multiracial American Students				5.4%				3.3%				5.1%	
Middle Eastern American Students				1.6%				0.7%				1.4%	
International Students				1.2%				11.6%				2.7%	
% of Students on Financial Aid				19.7%				32.1%				21.6%	
Average Financial Aid Grant				\$ 11,090				\$ 19,552				\$ 11,239	
% of Students on Tuition Remission				4.7%				4.7%				4.7%	
Average Tuition Remission Grant				\$ 11,032				\$ 19,227				\$ 11,104	
Financial Aid as % of budget expense / Tuition Remission as % of budget expense				10.4%	2.5%			15.4%	2.4%			10.5%	2.5%
Financial Aid & Tuition Remission as % of budget income				11.6%	2.8%			19.6%	3.1%			11.8%	2.8%
Average Median Tuition Grades 1&3 Day				\$ 16,009				\$ 17,313				\$ 16,048	
Average Median Tuition Grades 6&8 Day				\$ 17,748				\$ 19,748				\$ 17,933	
Average Median Tuition Grades 9&12 Day				\$ 19,906				\$ 24,796				\$ 21,026	
Average Median Tuition (All Grades) Day				\$ 17,888				\$ 20,619				\$ 18,335	
Average Median Tuition Grades 1&3 Boarding				\$ -				\$ 25,700				\$ 25,700	
Average Median Tuition Grades 6&8 Boarding				\$ -				\$ 38,775				\$ 38,775	
Average Median Tuition Grades 9&12 Boarding				\$ 34,900				\$ 40,903				\$ 40,875	
Average Median Tuition (All Grades) Boarding				\$ 34,900				\$ 35,126				\$ 35,117	
Average Total Expense per student: Day				\$ 21,259				\$ -				\$ 21,259	
Average Total Income per student: Day				\$ 21,045				\$ -				\$ 21,045	
Average Total Expense per student: Day- Boarding				\$ -				\$ 29,050				\$ 29,050	
Average Total Income per student: Day-Boarding				\$ -				\$ 28,648				\$ 28,648	
Average Total Expense per student: Boarding-Day				\$ -				\$ 50,813				\$ 50,813	
Average Total Income per student: Boarding-Day				\$ -				\$ 49,640				\$ 49,640	
Average Total Expense per student: Boarding				\$ -				\$ 66,534				\$ 66,534	
Average Total Income per student: Boarding				\$ -				\$ 55,557				\$ 55,557	
Average Endowment per student				\$ 19,104				\$ 115,688				\$ 32,554	
Average Annual Giving per student				\$ 1,346				\$ 4,030				\$ 1,703	
Average Gift / % by Alumni/ae (Annual Giving)				\$ 328	13.1%			\$ 936	18.0%			\$ 448	14.1%
Average Gift / % by Parents (Annual Giving)				\$ 1,119	62.9%			\$ 1,503	47.2%			\$ 1,187	60.2%
Average Gift / % by Parents of Alumni/ae (Annual Giving)				\$ 614	14.0%			\$ 724	14.3%			\$ 635	14.0%
Average Gift / % by Faculty (Annual Giving)				\$ 189	73.6%			\$ 235	60.3%			\$ 197	71.4%
Average Gift / % by Trustees (Annual Giving)				\$ 5,238	94.4%			\$ 9,221	91.5%			\$ 5,950	93.9%
Average Gift / % by Other Individuals (Annual Giving)				\$ 1,014	23.2%			\$ 1,125	20.4%			\$ 1,036	22.6%



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FACTS AT A GLANCE: INDICATORS PROFILE	ALL NAIS SCHOOLS											
	2009-2010 Day Schools				2009-2010 Boarding Schools				2009-2010 All Schools			
Average Gift / % by Grand Parents (Annual Giving)			\$ 783	15.0%			\$ 1,044	16.8%			\$ 826	15.3%
Average Gift / % by Foundations (Annual Giving)			\$ 4,406	62.6%			\$ 5,983	44.0%			\$ 4,709	58.8%
Average Gift / % by Other Constituencies (Annual Giving)			\$ 20,443	63.3%			\$ 18,888	63.1%			\$ 20,099	63.3%
Average Capital Giving per student			\$ 2,486				\$ 7,932				\$ 3,301	
Average Gift / % by Alumni/ae (Capital Giving)			\$ 16,849	49.7%			\$ 69,772	40.4%			\$ 32,056	47.0%
Average Gift / % by Parents (Capital Giving)			\$ 21,349	56.3%			\$ 20,836	44.1%			\$ 21,243	54.1%
Average Gift / % by Parents of Alumni/ae (Capital Giving)			\$ 27,486	53.9%			\$ 23,260	50.9%			\$ 26,453	53.3%
Average Gift / % by Faculty (Capital Giving)			\$ 1,672	60.3%			\$ 904	41.3%			\$ 1,509	56.7%
Average Gift / % by Trustees (Capital Giving)			\$ 88,526	75.0%			\$ 101,142	68.9%			\$ 91,460	73.6%
Average Gift / % by Other Individuals (Capital Giving)			\$ 16,163	62.0%			\$ 58,145	42.4%			\$ 27,604	57.1%
Average Gift / % by Grand Parents (Capital Giving)			\$ 32,382	56.5%			\$ 10,878	34.2%			\$ 28,694	53.0%
Average Gift / % by Foundations (Capital Giving)			\$ 47,786	78.9%			\$ 68,547	61.0%			\$ 52,998	74.7%
Average Gift / % by Other Constituencies (Capital Giving)			\$ 113,996	79.0%			\$ 18,398	40.4%			\$ 89,691	70.9%
Admissions Funnel Averages (inquiries : applications : acceptances : enrollment)	512	235	137	89	1,418	439	200	114	678	273	149	94
Admissions Funnel Ratios (inquiries, applications, and acceptances to enrollment)	5.7	2.6	1.5	1.0	12.4	3.8	1.8	1.0	7.2	2.9	1.6	1.0
Average Student Attrition Rate				10.6%				10.3%				10.5%
Median Student Attrition Rate				9.2%				9%				9.1%
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)		6%	902	83		7%	204	12		6%	1,106	95
Median % Sch. Contrib. to Group Life Insurance Benefits		100%	707	275		100%	168	47		100%	875	322
Median % Sch. Contrib. to Employee Health Benefits		90%	953	28		86.5%	210	6		90%	1,163	34
Median % Sch. Contrib. to Dependent Health Benefits		57.5%	486	486		70%	161	54		60%	647	540
# Sch. contributing / not contributing to Cafeteria Plan			685	291			147	70			832	361
# Sch. contributing / not contributing to Disability Insurance			909	74			212	7			1121	81
# Sch. contributing / not contributing to Childcare			330	644			39	178			369	822
# Sch. contributing / not contributing to Continuing Education			946	291			211	70			1157	361
Median % Sch. Contrib. to Tuition Remission All Admin. / (Number contributing /Not contributing)		50%	704	280		100%	186	39		59%	890	319
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)		50%	708	280		100%	190	33		50%	898	313
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)		50%	643	332		98%	150	67		50%	793	399
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)		50%	620	353		96.5%	148	68		50%	768	421
Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)		50%	585	388		95%	145	70		50%	730	458
Median Class Size Grades: Pre-School				15				13				15
Median Class Size Grades: K - 5				18				16				18
Median Class Size Grades: 6 - 8				17				12				16
Median Class Size Grades: 9 - 12				16				12				15
Median Class Size: Grades: Total Average				17				12				16
Average Student / Full Time Equivalence Teacher Ratio				9.0				7.4				8.7



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	2009-2010 Day Schools				2009-2010 Boarding Schools				2009-2010 All Schools			
Average Student / Full Time Equivalence Instructional Support Ratio				134.5				101.5				128.4
Average Student / Full Time Equivalence Administrator Ratio				45.7				23.7				41.7
Average Student / Full Time Equivalence Other Staff Ratio				53.3				15.1				46.2
Average Student / Full Time Equivalence Total Staff Ratio				5.5				3.2				5.1
Faculty as % of total Staff				53.8%				36.6%				49.9%
Faculty of Color as % of Total Faculty				13.7%				12.3%				13.5%
Administrators as % of Total Staff				14.0%				16.2%				14.5%
Administrators of Color as % of Total Administrators				16.8%				14.0%				16.1%
Instructional Support as % of Total Staff				11.4%				8.7%				10.8%
Instructional Support of Color as % of Total Instructional Support Staff				20.8%				29.9%				22.4%
Other Staff as % of Total Staff				21.4%				39.5%				25.6%
Other Staff of Color as % of Total Other Staff				33.5%				18.5%				28.2%
Average Number of Students per computer ratio				3.8				4.8				4.0
Average number of squared footage per student ratio				240.9				958.1				363.4
Teacher Salary Expenses per student				\$ 6,467				\$ 7,061				\$ 6,546
Instructional Support Salary Expenses per student				\$ 706				\$ 1,129				\$ 762
Administrator Salary Expenses per student				\$ 2,346				\$ 4,037				\$ 2,572
Other Staff Salary Expenses per student				\$ 1,797				\$ 4,962				\$ 2,219
All Salary Expenses per student				\$ 11,316				\$ 17,190				\$ 12,099
Employee Professional Development Expenses per student				\$ 135				\$ 164				\$ 138
Benefits / Taxes Expenses per student				\$ 2,621				\$ 4,735				\$ 2,903
Technology Expenses per student				\$ 255				\$ 527				\$ 291
Instructional Expenses per student				\$ 845				\$ 1,318				\$ 908
Athletic Expenses per student				\$ 213				\$ 463				\$ 247
Auxiliary Expenses per student				\$ 560				\$ 2,162				\$ 774
Other Services Expenses per student				\$ 363				\$ 1,137				\$ 467
Plant Expenses per student				\$ 1,513				\$ 4,230				\$ 1,876
Provision for Major Repairs per student				\$ 464				\$ 1,262				\$ 570
Administrative Expenses per student				\$ 749				\$ 1,864				\$ 897
Debt Service per student				\$ 623				\$ 1,356				\$ 721
General Expenses per student				\$ 785				\$ 1,707				\$ 908
Total Other Expenses per student				\$ 6,116				\$ 15,499				\$ 7,367
Total Investment Income Losses per student				\$ 818				\$ 2,451				\$ 1,035
Total Expenses per student				\$ 21,259				\$ 40,565				\$ 23,833
Tuition and Fees Income per student				\$ 18,941				\$ 31,030				\$ 20,553
Financial Aid reduction in Income per student				\$ 2,426				\$ 6,589				\$ 2,981
Net Tuition Income per student				\$ 16,514				\$ 24,441				\$ 17,571
Day Care Income per student				\$ 64				\$ 55				\$ 63
Extended Day Income per student				\$ 155				\$ 28				\$ 138
Summer Programs Income per student				\$ 392				\$ 1,397				\$ 526
Other programs Income per student				\$ 194				\$ 324				\$ 212
Total Other Programs Income per student				\$ 806				\$ 1,804				\$ 939



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Auxiliary Services Income per student				\$ 491				\$ 1,025				\$ 563
Restricted Endowment Income per student				\$ 275				\$ 2,734				\$ 603
Unrestricted Endowment Income per student				\$ 323				\$ 3,252				\$ 714
Other Investment Income per student				\$ 128				\$ 434				\$ 169
Total Investment Income per student				\$ 726				\$ 6,420				\$ 1,485
Affiliated Enterprise Income per student				\$ 8				\$ 128				\$ 24
Total Public Aid Income per student (Federal+State+Local Aid)				\$ 47				\$ 59				\$ 49
Gifts / Grants Income				\$ 1,564				\$ 3,976				\$ 1,886
Total Events Income per student (Auctions, Fairs, Parent Association Events)				\$ 267				\$ 208				\$ 259
Transfers Income per student				\$ 395				\$ 725				\$ 439
Other Income per student				\$ 227				\$ 497				\$ 263
Total Income per student				\$ 21,045				\$ 39,285				\$ 23,477
Median Highest Salary for Teachers				\$ 73,100				\$ 67,875				\$ 72,100
Median Salary for Teachers				\$ 50,050				\$ 44,000				\$ 49,331
Mean Salary for Teachers				\$ 51,145				\$ 44,118				\$ 50,430
Median Lowest Salary for Teachers				\$ 36,000				\$ 29,473				\$ 35,000
Median Starting Salary for Teachers				\$ 35,000				\$ 29,000				\$ 34,000

President Median Salary				\$ 165,844				\$ 165,500				\$ 165,500
Head Median Salary				\$ 190,000				\$ 189,605				\$ 190,000
Associate Head Median Salary				\$ 126,000				\$ 104,000				\$ 117,150
Assistant Head Median Salary				\$ 100,000				\$ 94,050				\$ 99,500
Upper School Head Median Salary				\$ 100,000				\$ 93,000				\$ 99,980
Middle School Head Median Salary				\$ 90,000				\$ 88,652				\$ 90,000
Lower School Head Median Salary				\$ 90,925				\$ 89,250				\$ 90,900
Highest Paid Academic Department Head Median Salary				\$ 77,185				\$ 69,740				\$ 75,370
Director of Studies Median Salary				\$ 86,700				\$ 73,642				\$ 81,829
Dean of Students Median Salary				\$ 71,015				\$ 65,576				\$ 70,000
Librarian Median Salary				\$ 57,000				\$ 51,500				\$ 56,000
College Counselor Median Salary				\$ 76,575				\$ 66,381				\$ 74,000
Psychologist Median Salary				\$ 69,794				\$ 62,542				\$ 67,438
Athletic Director Median Salary				\$ 71,960				\$ 64,323				\$ 71,000
Chief Business Manager Median Salary				\$ 102,909				\$ 110,000				\$ 104,500
Director of Development Median Salary				\$ 90,000				\$ 104,773				\$ 92,750
Director of Public Relations Median Salary				\$ 65,000				\$ 64,130				\$ 64,890
Director of Admissions Median Salary				\$ 73,079				\$ 80,500				\$ 75,000
Director of Financial Aid Median Salary				\$ 68,021				\$ 52,740				\$ 61,305
Director of Alumni/ae Affairs Median Salary				\$ 56,740				\$ 57,000				\$ 57,000
Director of Physical Plant Median Salary				\$ 68,860				\$ 71,760				\$ 69,615
Director of Technology/MIS Median Salary				\$ 76,000				\$ 70,857				\$ 75,000
Director of Technology/Curriculum Median Salary				\$ 69,900				\$ 58,125				\$ 68,872
Director of Diversity Median Salary				\$ 70,000				\$ 59,500				\$ 66,408
Teacher Median Lowest Salary				\$ 36,300				\$ 29,059				\$ 35,000
Teacher Median Highest Salary				\$ 73,394				\$ 67,350				\$ 72,279
Teacher Assistants Median Lowest Salary				\$ 23,450				\$ 25,000				\$ 23,500

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Teacher Assistants Median Highest Salary				\$ 29,520				\$ 30,650				\$ 29,700
Teacher Aides Median Lowest Salary				\$ 18,361				\$ 18,000				\$ 18,262
Teacher Aides Median Highest Salary				\$ 23,000				\$ 21,000				\$ 23,000
Dormitory Supervisors Median Lowest Salary				\$ 22,241				\$ 23,000				\$ 23,000
Dormitory Supervisors Median Highest Salary				\$ 42,494				\$ 36,000				\$ 36,000
Other Instructional Support Median Lowest Salary				\$ 42,999				\$ 35,700				\$ 41,776
Other Instructional Support Median Highest Salary				\$ 65,000				\$ 59,760				\$ 63,024
Remedial Specialist Median Lowest Salary				\$ 47,625				\$ 40,251				\$ 46,699
Remedial Specialist Median Highest Salary				\$ 57,590				\$ 50,000				\$ 57,000
Day Care Providers Median Lowest Salary				\$ 21,132				\$ 21,450				\$ 21,257
Day Care Providers Median Highest Salary				\$ 33,900				\$ 37,000				\$ 34,452
Interns Median Lowest Salary				\$ 23,000				\$ 20,000				\$ 21,000
Interns Median Highest Salary				\$ 27,129				\$ 20,000				\$ 22,000
Administrators Median Lowest Salary				\$ 55,120				\$ 48,828				\$ 53,738
Administrators Median Highest Salary				\$ 181,000				\$ 179,350				\$ 180,891
Other Administrators Median Lowest Salary				\$ 40,800				\$ 35,405				\$ 40,000
Other Administrators Median Highest Salary				\$ 65,556				\$ 72,000				\$ 66,393
Health Staff Median Lowest Salary				\$ 45,000				\$ 35,248				\$ 42,000
Health Staff Median Highest Salary				\$ 47,934				\$ 48,309				\$ 48,070
Clerical Staff Median Lowest Salary				\$ 32,775				\$ 28,000				\$ 31,597
Clerical Staff Median Highest Salary				\$ 49,700				\$ 45,967				\$ 49,044
Kitchen Staff Median Lowest Salary				\$ 20,800				\$ 20,800				\$ 20,800
Kitchen Staff Median Highest Salary				\$ 42,016				\$ 46,132				\$ 43,739
Maintenance Staff Median Lowest Salary				\$ 29,829				\$ 24,274				\$ 28,203
Maintenance Staff Median Highest Salary				\$ 49,462				\$ 52,000				\$ 49,995
Media Staff Median Lowest Salary				\$ 41,515				\$ 34,364				\$ 39,390
Media Staff Median Highest Salary				\$ 53,250				\$ 43,800				\$ 51,000
Technology Staff Median Lowest Salary				\$ 45,000				\$ 43,388				\$ 45,000
Technology Staff Median Highest Salary				\$ 61,425				\$ 64,560				\$ 61,900
Security Staff Median Lowest Salary				\$ 30,787				\$ 26,000				\$ 29,494
Security Staff Median Highest Salary				\$ 40,023				\$ 33,170				\$ 37,857
Auxiliary Staff Median Lowest Salary				\$ 36,300				\$ 28,696				\$ 34,871
Auxiliary Staff Median Highest Salary				\$ 45,605				\$ 41,951				\$ 44,571
Other Staff Median Lowest Salary				\$ 32,125				\$ 25,750				\$ 30,053
Other Staff Median Highest Salary				\$ 51,759				\$ 45,954				\$ 50,235