

## NAIS FACTS AT A GLANCE

### Independent School Facts At A Glance for: The National Association of Independent Schools (NAIS)

1,107 NAIS Member schools responded to the Annual StatsOnline Statistics Survey for the 2013-2014 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).

INDICATORS PROFILE	ALL NAIS SCHOOLS											
	2013-2014 Day Schools				2013-2014 Boarding Schools				2013-2014 All Schools			
School Count				924				183				1,107
Total Enrollment				476,754				79,732				556,486
Average Enrollment				516				436				503
Median Enrollment				406				338				396
<b>Total Enrollment of Students of Color</b>												
Total Enrollment of Students of Color				121,035				20,967				142,002
Enrollment of Students of Color as % Total Enrollment				29.2%				28.2%				29.0%
Percentage of African American Students				6.4%				6.2%				6.4%
Percentage of Hispanic American Students				4.4%				3.5%				4.3%
Percentage of Asian American Students				8.6%				5.8%				8.2%
Percentage of Native American Students				0.4%				0.2%				0.4%
Percentage of Pacific Islander American Students				0.4%				7.5%				1.4%
Percentage of Multiracial American Students				7.5%				4.1%				7.0%
Percentage of Middle Eastern American Students				1.5%				0.7%				1.4%
Percentage of International Students				1.6%				13.3%				3.4%
Percentage of Unsure about diversity				3.3%				8.4%				4.1%
Percentage of European American Students				65.9%				50.2%				63.5%
<b>Financial Aid and Tuition Remission</b>												
Median % of Students on Financial Aid				21.7%				32.7%				23.3%
Median Financial Aid Grant				\$ 10,797				\$ 22,607				\$ 11,754
Median % of Students on Tuition Remission				4.5%				4.1%				4.4%
Median Tuition Remission Grant				\$ 10,972				\$ 25,606				\$ 12,212
Median Financial Aid and Median Tuition Remission as % of budget expense				11.4%				17.1%				12.1%
Median Financial Aid & Tuition Remission as % of budget income				12.0%				18.9%				12.5%
<b>Tuition</b>												
Average Median Tuition Grades1&3 Day				\$ 18,768				\$ 19,665				\$ 18,806
Average Median Tuition Grades6&8 Day				\$ 20,840				\$ 23,600				\$ 21,088
Average Median Tuition Grades9&12 Day				\$ 23,466				\$ 28,050				\$ 24,630
Average Median Tuition (All Grades) Day				\$ 20,478				\$ 26,750				\$ 21,240
Average Median Tuition Grades1&3 Boarding				\$ -				\$ 49,400				\$ 49,400
Average Median Tuition Grades6&8 Boarding				\$ -				\$ 47,538				\$ 47,538
Average Median Tuition Grades9&12 Boarding				\$ -				\$ 48,600				\$ 48,600
Average Median Tuition (All Grades) Boarding				\$ -				\$ 48,640				\$ 48,640
<b>Expenses and Income</b>												
Median Total Expense per student: Day				\$ 20,464				\$ -				\$ 20,464
Median Total Income per student: Day				\$ 21,696				\$ -				\$ 21,696
Median Total Expense per student: Day-Boarding				\$ -				\$ 27,243				\$ 27,243
Median Total Income per student: Day-Boarding				\$ -				\$ 27,668				\$ 27,668
Median Total Expense per student: Boarding-Day				\$ -				\$ 44,783				\$ 44,783
Median Total Income per student: Boarding-Day				\$ -				\$ 47,648				\$ 47,648
Median Total Expense per student: Boarding				\$ -				\$ 54,707				\$ 54,707
Median Total Income per student: Boarding				\$ -				\$ 55,017				\$ 55,017
<b>Endowment and Giving</b>												
Median Endowment per student				\$ 11,411				\$ 56,092				\$ 14,241
Median Annual Giving per student				\$ 1,232				\$ 3,302				\$ 1,384
Median Gift / Median % by Alumni/ae (Annual Giving)				\$ 275				\$ 474				\$ 309
Median Gift / Median % by Parents (Annual Giving)				\$ 897				\$ 1,219				\$ 942

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ALL NAIS SCHOOLS												
INDICATORS PROFILE	2013-2014 Day Schools				2013-2014 Boarding Schools				2013-2014 All Schools			
Median Gift / Median % by Parents of Alumni/ae (Annual Giving)			\$ 480	10.3%			\$ 579	12.1%			\$ 496	10.4%
Median Gift / Median % by Faculty (Annual Giving)			\$ 134	95.5%			\$ 173	69.2%			\$ 140	92.9%
Median Gift / Median % by Trustees (Annual Giving)			\$ 4,125	100.0%			\$ 7,694	100.0%			\$ 4,541	100.0%
Median Gift / Median % by Other Individuals (Annual Giving)			\$ 398	14.7%			\$ 446	12.5%			\$ 412	14.2%
Median Gift / Median % by Grand Parents (Annual Giving)			\$ 514	13.4%			\$ 464	13.3%			\$ 508	13.4%
Median Gift / Median % by Foundations (Annual Giving)			\$ 2,267	80.0%			\$ 3,222	30.8%			\$ 2,363	69.6%
Median Gift / Median % by Other Constituencies (Annual Giving)			\$ 782	100.0%			\$ 1,531	15.4%			\$ 879	100.0%
Median Capital Giving per student			\$ 1,464				\$ 4,241				\$ 1,942	
Median Gift / Median % by Alumni/ae (Capital Giving)			\$ 3,778	35.6%			\$ 9,068	30.4%			\$ 4,870	33.8%
Median Gift / Median % by Parents (Capital Giving)			\$ 6,807	53.1%			\$ 9,307	29.6%			\$ 7,136	50.0%
Median Gift / Median % by Parents of Alumni/ae (Capital Giving)			\$ 4,848	50.0%			\$ 6,773	32.7%			\$ 5,212	44.2%
Median Gift / Median % by Faculty (Capital Giving)			\$ 292	62.9%			\$ 300	41.4%			\$ 296	59.3%
Median Gift / Median % by Trustees (Capital Giving)			\$ 20,393	100.0%			\$ 32,489	71.4%			\$ 22,914	94.4%
Median Gift / Median % by Other Individuals (Capital Giving)			\$ 1,275	100.0%			\$ 2,398	51.9%			\$ 1,400	82.0%
Median Gift / Median % by Grand Parents (Capital Giving)			\$ 6,980	56.5%			\$ 2,613	20.0%			\$ 5,250	50.0%
Median Gift / Median % by Foundations (Capital Giving)			\$ 16,688	100.0%			\$ 26,667	100.0%			\$ 17,691	100.0%
Median Gift / Median % by Other Constituencies (Capital Giving)			\$ 12,639	100.0%			\$ 11,168	100.0%			\$ 12,639	100.0%
Admissions Funnel Medians (inquiries : applications : acceptances : enrollment)	370	177	111	77	852	299	172	109	425	189	123	81
Admissions Funnel Ratios (inquiries to, applications to, and acceptances to enrollment)	4.6	2.1	1.4	1.0	10.2	3.0	1.7	1.0	5.1	2.2	1.4	1.0
Median Acceptances per Applications				1.4				1.7				1.5
Average Student Attrition Rate				9.17				8.46				9.06
Median Student Attrition Rate				7.90				7.30				7.80
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)		5.%	853	47		7.%	172	4		6.%	1,025	51
Median % Sch. Contrib. to Group Life Insurance Benefits		100.%	778	117		100.%	159	14		100.%	937	131
Median % Sch. Contrib. to Employee Health Benefits		90.%	841	7		89.%	176	0		90.%	1,017	7
Median % Sch. Contrib. to Dependent Health Benefits		50.%	542	304		68.5%	140	34		50.%	682	338
# Sch. contributing / not contributing to Cafeteria Plan			603	285			114	57			717	342
# Sch. contributing / not contributing to Disability Insurance			805	66			164	8			969	74
# Sch. contributing / not contributing to Childcare			303	583			39	133			342	716
# Sch. contributing / not contributing to Continuing Education			862	30			170	2			1032	32
Median % Sch. Contrib. to Tuition Remission All Admin. / (Number contributing /Not contributing)		50.%	612	239		98.%	160	16		50.%	772	255
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)		50.%	611	239		99.%	163	13		50.%	774	252
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)		50.%	564	284		91.5%	138	37		50.%	702	321
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)		50.%	548	296		90.%	137	38		50.%	685	334

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	2013-2014 Day Schools			2013-2014 Boarding Schools			2013-2014 All Schools			
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Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)	50.%	511	322	93.%	136	38	50.%	647	360	
Median Class Size Grades: Pre-School			15			13			15	
Median Class Size Grades: K - 5			16			13			16	
Median Class Size Grades: 6 - 8			16			12			16	
Median Class Size Grades: 9 - 12			15			12			14	
Median Class Size: Grades: Total Average			16			12			15	
Median Student / Full Time Equivalence Teacher Ratio			8.9			7.9			8.7	
Median Student / Full Time Equivalence Instructional Support Ratio			62.3			64.0			62.7	
Median Student / Full Time Equivalence Administrator Ratio			33.2			18.3			31.1	
Median Student / Full Time Equivalence Other Staff Ratio			29.4			9.5			26.4	
Median Student / Full Time Equivalence Total Staff Ratio			5.1			3.1			4.9	
Total Faculty as % of Total Staff			53.2%			36.3%			49.6%	
Total Faculty of Color as % of Total Faculty			13.7%			13.7%			13.7%	
Total Administrative Staff as % of Total Staff			16.0%			18.0%			16.4%	
Total Administrators of Color as % of Total Administrators			13.4%			7.8%			12.0%	
Total Instructional Support as % of Total Staff			10.9%			11.3%			11.0%	
Total Instructional Support of Color as % of Total Instructional Support Staff			17.0%			14.4%			16.4%	
Total Other Staff as % of Total Staff			19.9%			34.4%			23.0%	
Total Other Staff Of Color as % of Total Other Staff			31.7%			18.1%			27.0%	
Median Number of Students per computer ratio			2.1			1.9			2.1	
Median number of squared footage per student ratio			226.1			891.8			249.8	
Median Teacher Salary Expenses per student			\$ 6,228			\$ 7,097			\$ 6,347	
Median Instructional Support Salary Expenses per student			\$ 696			\$ 832			\$ 712	
Median Administrator Salary Expenses per student			\$ 2,774			\$ 5,097			\$ 2,987	
Median Other Staff Salary Expenses per student			\$ 1,475			\$ 4,152			\$ 1,629	
Median All Salary Expenses per student			\$ 11,468			\$ 17,768			\$ 12,083	
Median Employee Professional Development Expenses per student			\$ 134			\$ 160			\$ 138	
Median Benefits / Taxes Expenses per student			\$ 2,597			\$ 4,736			\$ 2,808	
Median Technology Expenses per student			\$ 269			\$ 482			\$ 295	
Median Instructional Expenses per student			\$ 768			\$ 998			\$ 812	
Median Athletic Expenses per student			\$ 195			\$ 375			\$ 214	
Median Auxiliary Expenses per student			\$ 553			\$ 2,387			\$ 680	
Median Other Services Expenses per student			\$ 341			\$ 876			\$ 391	
Median Plant Expenses per student			\$ 1,365			\$ 3,739			\$ 1,503	
Median Provision for Major Repairs per student			\$ 698			\$ 1,908			\$ 782	
Median Administrative Expenses per student			\$ 728			\$ 1,624			\$ 833	
Median Debt Service per student			\$ 677			\$ 1,081			\$ 712	
Median General Expenses per student			\$ 726			\$ 1,480			\$ 808	
Median Total Other Expenses per student			\$ 5,973			\$ 15,342			\$ 6,534	
Median Total Investment Income Losses per student			\$ 39			\$ 117			\$ 48	

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	2013-2014 Day Schools				2013-2014 Boarding Schools				2013-2014 All Schools			
Median Total Expenses per student				\$ 20,464				\$ 38,937				\$ 22,014
Median Tuition and Fees Income per student				\$ 19,950				\$ 38,503				\$ 21,594
Median Financial Aid reduction in Income per student				\$ 3,028				\$ 7,528				\$ 3,367
Median Net Tuition Income per student				\$ 16,888				\$ 28,949				\$ 18,161
Median Day Care Income per student				\$ 240				\$ 240				\$ 240
Median Extended Day Income per student				\$ 223				\$ 155				\$ 221
Median Summer Programs Income per student				\$ 259				\$ 996				\$ 300
Median Other programs Income per student				\$ 230				\$ 528				\$ 251
Median Total Other Programs Income per student				\$ 771				\$ 1,249				\$ 830
Median Auxiliary Services Income per student				\$ 418				\$ 812				\$ 490
Median Restricted Endowment Income per student				\$ 331				\$ 1,274				\$ 431
Median Unrestricted Endowment Income per student				\$ 470				\$ 1,639				\$ 600
Median Other Investment Income per student				\$ 39				\$ 49				\$ 40
Median Total Investment Income per student				\$ 519				\$ 2,113				\$ 654
Median Affiliated Enterprise Income per student				\$ 198				\$ 417				\$ 224
Median Total Public Aid Income per student (Federal+State+Local Aid)				\$ 199				\$ 301				\$ 207
Median Gifts / Grants Income				\$ 1,351				\$ 3,414				\$ 1,542
Median Total Events Income per student (Auctions, Fairs, Parent Association Events)				\$ 358				\$ 235				\$ 343
Median Transfers Income per student				\$ 496				\$ 667				\$ 552
Median Other Income per student				\$ 164				\$ 309				\$ 181
Median Total Income per student				\$ 21,696				\$ 39,922				\$ 23,200
Median of Highest Salary for Teachers				\$ 79,905				\$ 76,000				\$ 79,259
Median of Median Salary				\$ 54,230				\$ 49,088				\$ 52,933
Median of Mean Salary				\$ 55,348				\$ 49,751				\$ 53,926
Median of Lowest Salary				\$ 38,231				\$ 32,000				\$ 37,220
Median of Starting Salary				\$ 38,000				\$ 32,000				\$ 37,000
President Median Salary				\$ 215,299				\$ 194,677				\$ 210,740
Head Median Salary				\$ 221,450				\$ 215,000				\$ 221,055
Associate Head Median Salary				\$ 125,664				\$ 128,300				\$ 127,053
Assistant Head Median Salary				\$ 120,000				\$ 102,908				\$ 117,000
Upper School Head Median Salary				\$ 113,772				\$ 101,123				\$ 112,500
Middle School Head Median Salary				\$ 102,400				\$ 91,478				\$ 101,330
Lower School Head Median Salary				\$ 102,000				\$ 104,040				\$ 102,000
Highest Paid Academic Department Head Median Salary				\$ 83,720				\$ 74,394				\$ 81,293
Director of Studies Median Salary				\$ 92,000				\$ 80,418				\$ 87,898
Dean of Students Median Salary				\$ 77,445				\$ 74,450				\$ 76,873
Librarian Median Salary				\$ 61,674				\$ 58,700				\$ 61,093
College Counselor Median Salary				\$ 86,000				\$ 75,838				\$ 82,000
Psychologist Median Salary				\$ 78,300				\$ 66,845				\$ 74,708
Athletic Director Median Salary				\$ 82,375				\$ 71,053				\$ 79,690
Chief Business Manager Median Salary				\$ 123,600				\$ 125,480				\$ 124,500
Director of Development Median Salary				\$ 102,267				\$ 118,189				\$ 104,125
Director of Public Relations Median Salary				\$ 72,900				\$ 73,903				\$ 73,000

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INDICATORS PROFILE	2013-2014 Day Schools				2013-2014 Boarding Schools				2013-2014 All Schools			
Director of Admissions Median Salary				\$ 82,500				\$ 88,700				\$ 84,000
Director of Financial Aid Median Salary				\$ 78,475				\$ 66,263				\$ 71,785
Director of Alumni/ae Affairs Median Salary				\$ 61,050				\$ 63,500				\$ 62,000
Director of Physical Plant Median Salary				\$ 77,344				\$ 80,875				\$ 77,909
Director of Technology/MIS Median Salary				\$ 85,780				\$ 80,000				\$ 84,865
Director of Technology/Curriculum Median Salary				\$ 75,521				\$ 69,750				\$ 75,000
Director of Diversity Median Salary				\$ 77,676				\$ 65,282				\$ 76,007
Teacher Median Lowest Salary				\$ 38,231				\$ 32,000				\$ 37,220
Teacher Median Highest Salary				\$ 79,905				\$ 76,000				\$ 79,259
Teacher Assistants Median Lowest Salary				\$ 25,000				\$ 24,030				\$ 25,000
Teacher Assistants Median Highest Salary				\$ 31,644				\$ 26,904				\$ 31,500
Teacher Aides Median Lowest Salary				\$ 21,945				\$ 18,814				\$ 21,502
Teacher Aides Median Highest Salary				\$ 25,750				\$ 23,537				\$ 25,188
Dormitory Supervisors Median Lowest Salary				\$ 34,000				\$ 29,467				\$ 29,734
Dormitory Supervisors Median Highest Salary				\$ 34,000				\$ 42,000				\$ 42,000
Other Instructional Support Median Lowest Salary				\$ 45,390				\$ 38,050				\$ 44,403
Other Instructional Support Median Highest Salary				\$ 70,473				\$ 59,580				\$ 67,082
Remedial Specialist Median Lowest Salary				\$ 54,275				\$ 47,350				\$ 53,600
Remedial Specialist Median Highest Salary				\$ 64,273				\$ 56,725				\$ 63,138
Day Care Providers Median Lowest Salary				\$ 23,654				\$ 24,000				\$ 23,762
Day Care Providers Median Highest Salary				\$ 34,713				\$ 41,812				\$ 35,400
Interns Median Lowest Salary				\$ 25,500				\$ 19,000				\$ 21,800
Interns Median Highest Salary				\$ 27,750				\$ 20,000				\$ 25,000
Administrators Median Lowest Salary				\$ 59,642				\$ 53,251				\$ 57,818
Administrators Median Highest Salary				\$ 215,050				\$ 211,000				\$ 215,000
Other Administrators Median Lowest Salary				\$ 41,208				\$ 34,550				\$ 40,000
Other Administrators Median Highest Salary				\$ 71,609				\$ 75,000				\$ 72,000
Health Staff Median Lowest Salary				\$ 48,605				\$ 40,608				\$ 45,808
Health Staff Median Highest Salary				\$ 53,125				\$ 56,678				\$ 53,679
Secretarial/Clerical Staff Median Lowest Salary				\$ 35,000				\$ 31,443				\$ 34,320
Secretarial/Clerical Staff Median Highest Salary				\$ 50,245				\$ 49,000				\$ 50,053
Kitchen Staff Median Lowest Salary				\$ 22,888				\$ 21,216				\$ 22,500
Kitchen Staff Median Highest Salary				\$ 43,844				\$ 48,631				\$ 45,549
Maintenance Staff Median Lowest Salary				\$ 31,588				\$ 26,000				\$ 30,000
Maintenance Staff Median Highest Salary				\$ 55,000				\$ 55,593				\$ 55,125
Media Staff Median Lowest Salary				\$ 45,848				\$ 36,993				\$ 44,123
Media Staff Median Highest Salary				\$ 57,000				\$ 47,848				\$ 55,277
Technology Staff Median Lowest Salary				\$ 49,075				\$ 43,765				\$ 48,000
Technology Staff Median Highest Salary				\$ 67,197				\$ 67,222				\$ 67,200
Security Staff Median Lowest Salary				\$ 35,214				\$ 28,247				\$ 32,456
Security Staff Median Highest Salary				\$ 45,250				\$ 37,520				\$ 44,000
Auxiliary Staff Median Lowest Salary				\$ 35,760				\$ 35,000				\$ 35,004
Auxiliary Staff Median Highest Salary				\$ 46,151				\$ 45,875				\$ 46,000
Other Staff Median Lowest Salary				\$ 32,017				\$ 29,365				\$ 31,000
Other Staff Median Highest Salary				\$ 53,000				\$ 50,273				\$ 52,729