



NATIONAL ASSOCIATION OF INDEPENDENT SCHOOLS

## Independent School Facts for: 2003-2004 NAIS Member Schools

1000 NAIS member schools that responded to the Annual StatsOnline Statistics Survey for the 2003-2004 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single survey).

INDICATORS PROFILE	ALL NAIS SCHOOLS						
	2003-2004 Day Schools		2003-2004 Boarding Schools		2003-2004 All Schools		
School Count		868		132		1,000	
Total Enrollment		449,695		37,923		487,618	
Average Enrollment		477		271		450	
Median Enrollment		390		211		356	
Total Enrollment Students of Color		86,158		6,838		92,996	
Students of Color as % Total Enrollment		20.6%		19.5%		20.5%	
African American Students		5.3%		9.2%		5.6%	
Hispanic American Students		2.8%		3.5%		2.9%	
Asian American Students		7.6%		4.2%		7.4%	
Native American Students		0.2%		0.3%		0.2%	
Multiracial American Students		3.3%		1.8%		3.2%	
Middle Eastern American Students		1.4%		0.5%		1.3%	
International Students		1.9%		10.7%		2.6%	
% of Students on Financial Aid		15.8%		31.5%		16.9%	
Average Finaid Grant		\$ 8,462		\$ 17,092		\$ 9,608	
% of Students on Tuition Remission		4.4%		3.4%		4.3%	
Average Tuition Remission Grant		\$ 8,871		\$ 19,795		\$ 9,575	
Financial Aid & Tuition Remission as % of buget expense		7.9%	2.7%	14.3%	2.2%	9.0%	2.6%
Financial Aid & Tuition Remission as % of budget income		8.9%	3.1%	20.6%	3.2%	10.6%	3.1%
Average Median Tuition Grades1&3 Day		\$ 12,388		\$ -		\$ 12,388	
Average Median Tuition Grades6&8 Day		\$ 14,016		\$ 13,850		\$ 14,021	
Average Median Tuition Grades9&12 Day		\$ 15,351		\$ 19,940		\$ 15,988	
Average Median Tuition (All Grades) Day		\$ 13,918		\$ 16,895		\$ 14,132	
Average Median Tuition Grades1&3 Boarding		\$ 26,100		\$ -		\$ 26,100	
Average Median Tuition Grades6&8 Boarding		\$ 28,146		\$ 29,343		\$ 28,513	
Average Median Tuition Grades9&12 Boarding		\$ 28,978		\$ 30,606		\$ 30,268	
Average Median Tuition (All Grades) Boarding		\$ 27,741		\$ 29,974		\$ 28,293	
Average Total Expense per student: Day		\$ 15,162		\$ -		\$ 15,162	

Source: StatsOnline 2003-2004  
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March 20, 2004



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	2003-2004 Day Schools			2003-2004 Boarding Schools			2003-2004 All Schools		
Average Total Income per student: Day			\$ 15,640			\$ -			\$ 15,640
Average Total Expense per student: Day- Boarding			\$ 20,704			\$ -			\$ 20,704
Average Total Income per student: Day-Boarding			\$ 20,757			\$ -			\$ 20,757
Average Total Expense per student: Boarding-Day			\$ -			\$ 37,453			\$ 37,453
Average Total Income per student: Boarding-Day			\$ -			\$ 37,609			\$ 37,609
Average Total Expense per student: Boarding			\$ -			\$ 50,296			\$ 50,296
Average Total Income per student: Boarding			\$ -			\$ 52,379			\$ 52,379
Average Endowment per student			\$ 18,475			\$ 152,428			\$ 29,246
Average Annual Giving per student			\$ 1,094			\$ 4,607			\$ 1,348
Average Gift / % by Alumni/ae (Annual Giving)		\$ 255	19.3%		\$ 412	29.4%		\$ 276	20.7%
Average Gift / % by Parents (Annual Giving)		\$ 852	64.3%		\$ 904	53.3%		\$ 859	63.2%
Average Gift / % by Parents of Alumni/ae (Annual Giving)		\$ 424	18.3%		\$ 476	21.1%		\$ 431	19.1%
Average Gift / % by Faculty (Annual Giving)		\$ 150	63.5%		\$ 301	62.5%		\$ 168	63.4%
Average Gift / % by Trustees (Annual Giving)		\$ 3,823	92.5%		\$ 7,878	90.8%		\$ 4,334	92.2%
Average Gift / % by Other Individuals (Annual Giving)		\$ 739	29.9%		\$ 715	28.1%		\$ 736	29.6%
Average Gift / % by Grand Parents (Annual Giving)		\$ 546	.6%		\$ 578	.2%		\$ 549	.6%
Average Gift / % by Foundations (Annual Giving)		\$ 4,732	59.5%		\$ 4,218	60.9%		\$ 4,666	59.7%
Average Gift / % by Other Constituencies (Annual Giving)		\$ 3,519	74.6%		\$ 2,499	37.9%		\$ 3,419	71.9%
Average Capital Giving per student			\$ 2,588			\$ 10,399			\$ 3,225
Average Gift / % by Alumni/ae (Capital Giving)		\$ 17,620	30.5%		\$ 27,119	35.1%		\$ 19,251	31.1%
Average Gift / % by Parents (Capital Giving)		\$ 22,951	43.9%		\$ 12,684	38.5%		\$ 21,570	43.2%
Average Gift / % by Parents of Alumni/ae (Capital Giving)		\$ 13,857	33.5%		\$ 10,948	35.1%		\$ 13,392	33.7%
Average Gift / % by Faculty (Capital Giving)		\$ 1,113	45.2%		\$ 611	44.5%		\$ 1,046	45.1%
Average Gift / % by Trustees (Capital Giving)		\$ 55,893	69.2%		\$ 60,167	53.8%		\$ 56,536	67.1%
Average Gift / % by Other Individuals (Capital Giving)		\$ 17,494	41.1%		\$ 7,270	34.5%		\$ 15,757	39.8%
Average Gift / % by Grand Parents (Capital Giving)		\$ 34,755	1.3%		\$ 22,310	1.1%		\$ 33,500	1.3%
Average Gift / % by Foundations (Capital Giving)		\$ 50,174	55.6%		\$ 72,099	41.6%		\$ 53,734	53.7%
Average Gift / % by Other Constituencies (Capital Giving)		\$ 41,831	63.2%		\$ 47,329	17.6%		\$ 42,518	59.9%



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	2003-2004 Day Schools				2003-2004 Boarding Schools				2003-2004 All Schools			
Admissions Funnel Averages (inquiries : applications : acceptances : enrollment)	803	296	148	102	1,836	415	198	112	939	311	155	103
Admissions Funnel Ratios (inquiries, applications, and acceptances to enrollment)	7.9	2.9	1.5	1.0	16.4	3.7	1.8	1.0	9.1	3.0	1.5	1.0
Average Student Attrition Rate				9.4				11.8				9.7
Median Student Attrition Rate				8.0				7.8				7.9
Median % Sch. Contrib. to Retirement-Pension Benefits / (Number contributing /Not contributing)		6.%	842	38		7.%	124	2		6.%	966	40
Median % Sch. Contrib. to Group Life Insurance Benefits		100.%	543	332		100.%	88	39		100.%	631	371
Median % Sch. Contrib. to Employee Health Benefits		95.%	822	46		90.%	122	3		95.%	944	49
Median % Sch. Contrib. to Dependent Health Benefits		60.%	390	476		67.%	89	35		65.%	479	511
# Sch. contributing / not contributing to Cafeteria Plan			640	224			94	29			734	253
# Sch. contributing / not contributing to Disability Insurance			806	60			113	11			919	71
# Sch. contributing / not contributing to Childcare			267	590			27	95			294	685
# Sch. contributing / not contributing to Continuing Education			839	26			117	6			956	32
Median % Sch. Contrib. to Tuition Remission All Admin. / (Number contributing /Not contributing)		50.%	597	278		100.%	101	27		70.%	698	305
Median % Sch. Contrib. to Tuition Remission All Faculty / (Number contributing /Not contributing)		50.%	602	272		100.%	102	25		60.%	704	297
Median % Sch. Contrib. to Tuition Remission All Clerical / (Number contributing /Not contributing)		50.%	522	340		100.%	80	47		50.%	602	387
Median % Sch. Contrib. to Tuition Remission All Support / (Number contributing /Not contributing)		50.%	510	347		100.%	80	46		50.%	590	393
Median % Sch. Contrib. to Tuition Remission All Other Staff / (Number contributing /Not contributing)		50.%	450	381		100.%	74	49		50.%	524	430
Median Class Size Grades: Pre-School				16				0				16
Median Class Size Grades: K - 5				17				10				17
Median Class Size Grades: 6 - 8				16				10				16
Median Class Size Grades: 9 - 12				14				11				14
Median Class Size: Grades: Total Average				16				11				16
Average Student / Full Time Equivalence Teacher Ratio				9.1				6.8				8.8



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	2003-2004 Day Schools			2003-2004 Boarding Schools			2003-2004 All Schools		
Average Student / Full Time Equivalence Instructional Support Ratio			139.5			68.0			130.2
Average Student / Full Time Equivalence Administrator Ratio			52.0			24.1			48.4
Average Student / Full Time Equivalence Other Staff Ratio			42.0			19.4			39.1
Average Student / Full Time Equivalence Total Staff Ratio			5.8			2.9			5.4
Faculty as % of total Staff			53.6%			32.5%			50.4%
Faculty of Color as % of Total Faculty			10.9%			8.5%			10.7%
Administrators as % of Total Staff			10.3%			11.7%			10.5%
Administrators of Color as % of Total Administrators			9.3%			5.3%			8.6%
Teacher Aides, Interns, Dorm Supervisors as % of Total Staff			5.3%			3.3%			5.0%
Aides, Interns, Dorm Supervisors of Color as % of Total Auxiliary Staff			18.3%			10.7%			17.5%
Instructional Support as % of Total Staff			6.6%			5.9%			6.5%
Instructional Support of Color as % of Total Instructional Support Staff			11.7%			5.9%			10.9%
Other Staff as % of Total Staff			24.3%			46.6%			27.6%
Other Staff of Color as % of Total Other Staff			28.1%			8.7%			23.1%
Average Number of Students per computer ratio			4.0			3.1			3.9
Average number of squared footage per student ratio			255.9			1,187.2			368.4
Teacher Salary Expenses per student			\$ 5,139			\$ 6,160			\$ 5,223
Instructional Support Salary Expenses per student			\$ 649			\$ 1,869			\$ 749
Administrator Salary Expenses per student			\$ 1,493			\$ 3,704			\$ 1,674
Other Staff Salary Expenses per student			\$ 1,431			\$ 5,108			\$ 1,732
All Salary Expenses per student			\$ 8,713			\$ 16,841			\$ 9,378
Employee Professional Development Expenses per student			\$ 109			\$ 259			\$ 121
Benefits / Taxes Expenses per student			\$ 1,927			\$ 4,657			\$ 2,150
Technology Expenses per student			\$ 189			\$ 528			\$ 217
Instructional Expenses per student			\$ 714			\$ 1,385			\$ 769
Athletic Expenses per student			\$ 178			\$ 448			\$ 200
Auxiliary Expenses per student			\$ 489			\$ 1,339			\$ 559

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Other Services Expenses per student			\$ 345			\$ 1,458			\$ 437
Plant Expenses per student			\$ 1,181			\$ 4,197			\$ 1,428
Provision for Major Repairs per student			\$ 418			\$ 1,730			\$ 525
Administrative Expenses per student			\$ 741			\$ 2,212			\$ 861
Debt Service per student			\$ 337			\$ 1,176			\$ 405
General Expenses per student			\$ 452			\$ 1,762			\$ 559
Total Other Expenses per student			\$ 4,894			\$ 17,134			\$ 5,897
Total Investment Income Losses per student			\$ 34			\$ 185			\$ 47
Total Expenses per student			\$ 15,866			\$ 39,602			\$ 17,810
Tuition and Fees Income per student			\$ 14,049			\$ 25,618			\$ 14,997
Financial Aid reduction in Income per student			\$ 1,640			\$ 5,544			\$ 1,960
Net Tuition Income per student			\$ 12,409			\$ 20,074			\$ 13,037
Day Care Income per student			\$ 28			\$ 64			\$ 31
Extended Day Income per student			\$ 115			\$ 0			\$ 106
Summer Programs Income per student			\$ 386			\$ 1,691			\$ 493
Other programs Income per student			\$ 145			\$ 148			\$ 145
Total Other Programs Income per student			\$ 673			\$ 1,902			\$ 774
Auxiliary Services Income per student			\$ 489			\$ 1,339			\$ 559
Restricted Endowment Income per student			\$ 234			\$ 3,406			\$ 494
Unrestricted Endowment Income per student			\$ 369			\$ 3,756			\$ 647
Other Investment Income per student			\$ 140			\$ 236			\$ 148
Total Investment Income per student			\$ 743			\$ 10,191			\$ 1,517
Affiliated Enterprise Income per student			\$ 10			\$ 149			\$ 21
Total Public Aid Income per student (Federal+State+Local Aid)			\$ 33			\$ 29			\$ 33
Gifts / Grants Income			\$ 1,331			\$ 4,697			\$ 1,606
Total Events Income per student (Auctions, Fairs, Parent Association Events)			\$ 209			\$ 144			\$ 203



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Transfers Income per student			\$ 272			\$ 785			\$ 314
Other Income per student			\$ 138			\$ 759			\$ 189
Total Income per student			\$ 16,307			\$ 40,069			\$ 18,253
Median of Highest Salary for Teachers			\$ 62,691			\$ 52,650			\$ 61,575
Median Salary			\$ 42,432			\$ 35,400			\$ 41,470
Mean Salary			\$ 43,071			\$ 35,743			\$ 42,405
Lowest Salary			\$ 30,400			\$ 24,500			\$ 30,000
Starting Salary			\$ 30,000			\$ 24,000			\$ 29,484
President Median Salary			\$ 131,500			\$ 126,942			\$ 129,400
Head Median Salary			\$ 147,000			\$ 144,243			\$ 146,346
Associate Head Median Salary			\$ 90,250			\$ 82,045			\$ 90,000
Assistant Head Median Salary			\$ 80,997			\$ 71,788			\$ 79,000
Upper School Head Median Salary			\$ 82,819			\$ 62,500			\$ 82,250
Middle School Head Median Salary			\$ 74,900			\$ 44,554			\$ 74,407
Lower School Head Median Salary			\$ 75,710			\$ 47,900			\$ 75,292
Highest Paid Academic Department Head Median Salary			\$ 65,194			\$ 53,500			\$ 64,125
Director of Studies Median Salary			\$ 69,005			\$ 59,525			\$ 66,273
Dean of Students Median Salary			\$ 48,346			\$ 40,573			\$ 47,127
Librarian Median Salary			\$ 48,346			\$ 40,573			\$ 47,127
College Counselor Median Salary			\$ 60,596			\$ 47,500			\$ 58,634
Psychologist Median Salary			\$ 57,038			\$ 50,750			\$ 55,000
Athletic Director Median Salary			\$ 58,904			\$ 48,750			\$ 57,700
Chief Business Manager Median Salary			\$ 81,300			\$ 82,916			\$ 81,496
Director of Development Median Salary			\$ 73,313			\$ 76,700			\$ 74,480
Director of Public Relations Median Salary			\$ 50,505			\$ 46,315			\$ 50,000
Director of Admissions Median Salary			\$ 61,238			\$ 61,800			\$ 61,250
Director of Financial Aid Median Salary			\$ 50,138			\$ 46,350			\$ 48,500
Director of Alumni/ae Affairs Median Salary			\$ 47,078			\$ 48,144			\$ 47,139
Director of Physical Plant Median Salary			\$ 58,100			\$ 57,900			\$ 58,000



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Director of Technology/MIS Median Salary			\$ 61,693			\$ 55,000			\$ 61,200
Director of Technology/Curriculum Median Salary			\$ 55,790			\$ 48,500			\$ 55,052
Director of Diversity Median Salary			\$ 54,850			\$ 44,850			\$ 53,210
Teacher Aides, Interns Median Lowest Salary			\$ 18,500			\$ 17,000			\$ 18,317
Teacher Aides, Interns Median Highest Salary			\$ 23,635			\$ 18,000			\$ 23,200
Dormitory Supervisors Median Lowest Salary			\$ 23,940			\$ 15,875			\$ 21,217
Dormitory Supervisors Median Highest Salary			\$ 36,480			\$ 25,313			\$ 28,366
Instructional Support Median Lowest Salary			\$ 34,760			\$ 26,432			\$ 33,295
Instructional Support Median Highest Salary			\$ 52,994			\$ 45,640			\$ 51,831
Remedial Specialist Median Lowest Salary			\$ 40,506			\$ 34,500			\$ 39,400
Remedial Specialist Median Highest Salary			\$ 47,200			\$ 36,560			\$ 46,088
Health Staff Median Lowest Salary			\$ 36,685			\$ 29,100			\$ 34,000
Health Staff Median Highest Salary			\$ 38,550			\$ 37,750			\$ 38,220
Clerical Staff Median Lowest Salary			\$ 27,250			\$ 23,506			\$ 26,510
Clerical Staff Median Highest Salary			\$ 42,000			\$ 35,747			\$ 41,600
Maintenance Staff Median Lowest Salary			\$ 23,500			\$ 20,800			\$ 23,040
Maintenance Staff Median Highest Salary			\$ 41,000			\$ 40,918			\$ 41,000
Kitchen Staff Median Lowest Salary			\$ 17,600			\$ 17,798			\$ 17,600
Kitchen Staff Median Highest Salary			\$ 36,000			\$ 37,920			\$ 36,025
Media Staff Median Lowest Salary			\$ 34,500			\$ 34,200			\$ 34,500
Media Staff Median Highest Salary			\$ 45,950			\$ 43,740			\$ 45,500
Security Staff Median Lowest Salary			\$ 24,690			\$ 22,425			\$ 23,826
Security Staff Median Highest Salary			\$ 33,300			\$ 27,725			\$ 31,000