### 2002-2003 Independent School Facts for: Palmetto Association of Independent Schools

11 schools that responded to the Annual StatsOnline Statistics Survey for the 2002-2003 Academic year. (Please note that these statistics are based upon the schools that provided information for each specific survey. Not all schools responded to every single category).

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Schools</td>
<td>11</td>
</tr>
<tr>
<td>Total Enrollment</td>
<td>5,396</td>
</tr>
<tr>
<td>Average Enrollment</td>
<td>491</td>
</tr>
<tr>
<td>Median Enrollment</td>
<td>478</td>
</tr>
<tr>
<td>Total Enrollment Students of Color</td>
<td>395</td>
</tr>
<tr>
<td>Students of Color as a Percentage of Total Enrollment</td>
<td>7.3%</td>
</tr>
<tr>
<td>African American Students</td>
<td>3.4%</td>
</tr>
<tr>
<td>Hispanic American Students</td>
<td>0.4%</td>
</tr>
<tr>
<td>Asian American Students</td>
<td>1.7%</td>
</tr>
<tr>
<td>Native American Students</td>
<td>0.0%</td>
</tr>
<tr>
<td>Multiracial American Students</td>
<td>1.0%</td>
</tr>
<tr>
<td>Middle Eastern American Students</td>
<td>0.8%</td>
</tr>
<tr>
<td>Percentage of Students on Financial Aid</td>
<td>16.4%</td>
</tr>
<tr>
<td>Average Financial Aid Grant</td>
<td>3,350</td>
</tr>
<tr>
<td>Percentage of Students on Tuition Remission</td>
<td>6.2%</td>
</tr>
<tr>
<td>Average Tuition Remission Grant</td>
<td>5,326</td>
</tr>
<tr>
<td>Percentage of Financial Aid &amp; Tuition Remission Expense</td>
<td>5.4%</td>
</tr>
<tr>
<td>Percentage of Financial Aid &amp; Tuition Remission Income</td>
<td>6.1%</td>
</tr>
<tr>
<td>Student/Teacher Ratio</td>
<td>9.9</td>
</tr>
<tr>
<td>Faculty as Percentage of Total Staff</td>
<td>58.3%</td>
</tr>
<tr>
<td>Faculty of Color as Percentage of Total Faculty</td>
<td>3.2%</td>
</tr>
<tr>
<td>Administrators as a Percentage of Total Staff</td>
<td>11.2%</td>
</tr>
<tr>
<td>Administrators of Color as Percentage of Total Administrators</td>
<td>5.0%</td>
</tr>
<tr>
<td>Teacher Aides, Interns, Dorm Supervisors as a Percentage of Total Staff</td>
<td>7.5%</td>
</tr>
<tr>
<td>Aides, Interns, Dorm Supervisors of Color as a Percentage of Total Auxiliary Staff</td>
<td>5.9%</td>
</tr>
<tr>
<td>Instructional Support as Percentage of Total Staff</td>
<td>6.2%</td>
</tr>
<tr>
<td>Instructional Support of Color as a Percentage of Total Instructional Support Staff</td>
<td>3.6%</td>
</tr>
<tr>
<td>Other Staff as a Percentage of Total Staff</td>
<td>16.8%</td>
</tr>
<tr>
<td>Other Staff of Color as a Percentage of Total Other Staff</td>
<td>30.3%</td>
</tr>
<tr>
<td>Average Median Tuition Grades 1 &amp; 3 (Day Schools)</td>
<td>$8,200</td>
</tr>
<tr>
<td>Average Median Tuition Grades 6 &amp; 9 (Day Schools)</td>
<td>$8,750</td>
</tr>
<tr>
<td>Average Median Tuition Grades 9 &amp; 12 (Day Schools)</td>
<td>$9,278</td>
</tr>
<tr>
<td>Average Median Tuition Grades 1 &amp; 3 (Boarding Schools)</td>
<td>$8,170</td>
</tr>
<tr>
<td>Average Median Tuition Grades 6 &amp; 9 (Boarding Schools)</td>
<td>$20,210</td>
</tr>
<tr>
<td>Average Median Tuition Grades 9 &amp; 12 (Board Schools)</td>
<td>$8,170</td>
</tr>
<tr>
<td>Average Total Expense per Student (Day Schools)</td>
<td>$10,689</td>
</tr>
<tr>
<td>Average Total Income per student (Day Schools)</td>
<td>$10,858</td>
</tr>
<tr>
<td>Average Total Expense per student (Day-Boarding Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Total Income per student (Day-Boarding Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Total Expense Per Student (Boarding-Day Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Total Income Per Student (Boarding-Day Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Total Expense per student (Boarding Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Total Income per student (Boarding Schools)</td>
<td>#DIV/0!</td>
</tr>
<tr>
<td>Average Endowment Per Student</td>
<td>$ 4,581</td>
</tr>
</tbody>
</table>

Source: StatsOnline
National Association of Independent Schools
May 2003
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<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Average Annual Giving Per Student</strong></td>
<td>$ 601</td>
</tr>
<tr>
<td>Average Gift / Percentage by Alumni/ae (Annual Giving)</td>
<td>$ 141</td>
</tr>
<tr>
<td>Average Gift / Percentage by Parents (Annual Giving)</td>
<td>$ 505</td>
</tr>
<tr>
<td>Average Gift / Percentage by Parents of Alumni/ae (Annual Giving)</td>
<td>$ 358</td>
</tr>
<tr>
<td>Average Gift / Percentage by Faculty (Annual Giving)</td>
<td>$ 103</td>
</tr>
<tr>
<td>Average Gift / Percentage by Trustees (Annual Giving)</td>
<td>$ 2,214</td>
</tr>
<tr>
<td>Average Gift / Percentage by Other Individuals (Annual Giving)</td>
<td>$ 199</td>
</tr>
<tr>
<td>Average Gift / Percentage by Grand Parents (Annual Giving)</td>
<td>$ 312</td>
</tr>
<tr>
<td>Average Gift / Percentage by Foundations (Annual Giving)</td>
<td>$ 2,179</td>
</tr>
<tr>
<td>Average Gift / Percentage by Other Constituencies (Annual Giving)</td>
<td>$ 812</td>
</tr>
<tr>
<td><strong>Average Capital Giving per student</strong></td>
<td>$ 1,308</td>
</tr>
<tr>
<td>Average Gift / Percentage by Alumni/ae (Capital Giving)</td>
<td>$ 5,994</td>
</tr>
<tr>
<td>Average Gift / Percentage by Parents (Capital Giving)</td>
<td>$ 9,054</td>
</tr>
<tr>
<td>Average Gift / Percentage by Parents of Alumni/ae (Capital Giving)</td>
<td>$ 9,074</td>
</tr>
<tr>
<td>Average Gift / Percentage by Faculty (Capital Giving)</td>
<td>$ 347</td>
</tr>
<tr>
<td>Average Gift / Percentage by Trustees (Capital Giving)</td>
<td>$ 20,149</td>
</tr>
<tr>
<td>Average Gift / Percentage by Other Individuals (Capital Giving)</td>
<td>$ 7,642</td>
</tr>
<tr>
<td>Average Gift / Percentage by Grand Parents (Capital Giving)</td>
<td>$ 10,187</td>
</tr>
<tr>
<td>Average Gift / Percentage by Foundations (Capital Giving)</td>
<td>$ 21,684</td>
</tr>
<tr>
<td>Average Gift / Percentage by Other Constituencies (Capital Giving)</td>
<td>$ 2,019</td>
</tr>
<tr>
<td><strong>Admissions Funnel Averages</strong></td>
<td></td>
</tr>
<tr>
<td>Admissions Funnel Averages (inquiries : applications : acceptances : enrollment)</td>
<td>456 179 127 102</td>
</tr>
<tr>
<td><strong>Admissions Funnel Ratios</strong></td>
<td></td>
</tr>
<tr>
<td>Admissions Funnel Ratios (inquiries : applications : acceptances : enrollment)</td>
<td>4.5 1.8 1.2 1.0</td>
</tr>
<tr>
<td><strong>Average Student Attrition Rate</strong></td>
<td>13.88%</td>
</tr>
<tr>
<td><strong>Median Student Attrition Rate</strong></td>
<td>9.4%</td>
</tr>
<tr>
<td><strong>Median of Highest Salary for Teachers</strong></td>
<td>$ 43,438</td>
</tr>
<tr>
<td><strong>Median Salary</strong></td>
<td>$ 33,437</td>
</tr>
<tr>
<td><strong>Mean Salary</strong></td>
<td>$ 33,428</td>
</tr>
<tr>
<td><strong>Lowest Salary</strong></td>
<td>$ 24,656</td>
</tr>
<tr>
<td><strong>Starting Salary</strong></td>
<td>$ 22,481</td>
</tr>
<tr>
<td><strong>President Median Salary</strong></td>
<td>$</td>
</tr>
<tr>
<td><strong>Head Median Salary</strong></td>
<td>$ 129,000</td>
</tr>
<tr>
<td><strong>Associate Head Median Salary</strong></td>
<td>$ 75,102</td>
</tr>
<tr>
<td><strong>Assistant Head Median Salary</strong></td>
<td>$ 43,500</td>
</tr>
<tr>
<td><strong>Upper School Head Median Salary</strong></td>
<td>$ 58,250</td>
</tr>
<tr>
<td><strong>Middle School Head Median Salary</strong></td>
<td>$ 50,555</td>
</tr>
<tr>
<td><strong>Lower School Head Median Salary</strong></td>
<td>$ 63,269</td>
</tr>
<tr>
<td><strong>Highest Paid Academic Department Head Median Salary</strong></td>
<td>$ 52,025</td>
</tr>
<tr>
<td><strong>Director of Studies Median Salary</strong></td>
<td>$ 63,551</td>
</tr>
<tr>
<td><strong>Dean of Students Median Salary</strong></td>
<td>$ 46,470</td>
</tr>
<tr>
<td><strong>Librarian Median Salary</strong></td>
<td>$ 39,149</td>
</tr>
<tr>
<td><strong>College Counselor Median Salary</strong></td>
<td>$ 46,302</td>
</tr>
<tr>
<td><strong>Psychologist Median Salary</strong></td>
<td>$ 47,895</td>
</tr>
<tr>
<td><strong>Athletic Director Median Salary</strong></td>
<td>$ 46,524</td>
</tr>
<tr>
<td><strong>Chief Business Manager Median Salary</strong></td>
<td>$ 64,373</td>
</tr>
</tbody>
</table>

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## Palmetto Association of Independent Schools

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<table>
<thead>
<tr>
<th>Position</th>
<th>Median Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Director of Development</td>
<td>$60,004</td>
</tr>
<tr>
<td>Director of Public Relations</td>
<td>$45,100</td>
</tr>
<tr>
<td>Director of Admissions</td>
<td>$45,153</td>
</tr>
<tr>
<td>Director of Financial Aid</td>
<td>$43,021</td>
</tr>
<tr>
<td>Director of Alumni Affairs</td>
<td>$45,011</td>
</tr>
<tr>
<td>Director of Physical Plant</td>
<td>$61,225</td>
</tr>
<tr>
<td>Director of Technology/MIS</td>
<td>$55,338</td>
</tr>
<tr>
<td>Director of Technology/Curriculum</td>
<td>$37,496</td>
</tr>
<tr>
<td>Teacher Aides, Interns</td>
<td>$15,330</td>
</tr>
<tr>
<td>Dormitory Supervisors</td>
<td>$19,740</td>
</tr>
<tr>
<td>Instructional Support</td>
<td>$27,122</td>
</tr>
<tr>
<td>Instructional Support Highest</td>
<td>$48,724</td>
</tr>
<tr>
<td>Remedial Specialist</td>
<td>$32,797</td>
</tr>
<tr>
<td>Health Staff Median Lowest</td>
<td>$25,100</td>
</tr>
<tr>
<td>Health Staff Median Highest</td>
<td>$25,100</td>
</tr>
<tr>
<td>Clerical Staff Median Lowest</td>
<td>$25,100</td>
</tr>
<tr>
<td>Clerical Staff Median Highest</td>
<td>$25,100</td>
</tr>
<tr>
<td>Maintenance Staff Median Lowest</td>
<td>$18,405</td>
</tr>
<tr>
<td>Maintenance Staff Median Highest</td>
<td>$30,996</td>
</tr>
<tr>
<td>Kitchen Staff Median Lowest</td>
<td>$10,200</td>
</tr>
<tr>
<td>Kitchen Staff Median Highest</td>
<td>$17,500</td>
</tr>
<tr>
<td>Media Staff Median Lowest</td>
<td>$40,050</td>
</tr>
<tr>
<td>Media Staff Median Highest</td>
<td>$40,050</td>
</tr>
<tr>
<td>Security Staff Median Lowest</td>
<td>$10,200</td>
</tr>
<tr>
<td>Security Staff Median Highest</td>
<td>$17,500</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Retirement-Pension Benefits / (Number contributing / Not contributing)</td>
<td>5.0% 10 0 10</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Group Life Insurance Benefits</td>
<td>100.0% 5 5 10</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Employee Health Benefits</td>
<td>75.0% 8 1 3</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Dependent Health Benefits</td>
<td>57.5% 2 7 9</td>
</tr>
<tr>
<td>Number of schools contributing / not contributing to Cafeteria Plan</td>
<td>8 1 3</td>
</tr>
<tr>
<td>Number of schools contributing / not contributing to Disability Insurance</td>
<td>8 1 10</td>
</tr>
<tr>
<td>Number of schools contributing / not contributing to Childcare</td>
<td>4 6 10</td>
</tr>
<tr>
<td>Number of schools contributing / not contributing to Continuing Education</td>
<td>9 1 10</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Tuition Remission All Administrators / (Number contributing / Not contributing)</td>
<td>50.0% 7 3 10</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Tuition Remission All Faculty / (Number contributing / Not contributing)</td>
<td>50.0% 7 3 10</td>
</tr>
<tr>
<td>Median Percentage School Contribution to Tuition Remission All Clerical / (Number contributing / Not contributing)</td>
<td>50.0% 7 3 10</td>
</tr>
</tbody>
</table>

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<table>
<thead>
<tr>
<th></th>
<th>Median Percentage School Contribution to Tuition Remission All Support / (Number contributing / Not contributing)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>50.0%</td>
</tr>
<tr>
<td></td>
<td>7 / 3 / 10</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Median Percentage School Contribution to Tuition Remission All Other Staff / (Number contributing / Not contributing)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>50.0%</td>
</tr>
<tr>
<td></td>
<td>6 / 3 / 4</td>
</tr>
</tbody>
</table>