Facts at a Glance
Year(s): 2019-20

Comparison Group(s): Assoc-ISANNE

NOTE: The values in each row of this report reflect the median or average or total for that datapoint across all schools in the group. This means that the numbers shown in a section will not necessarily add up to the totals displayed.

<table>
<thead>
<tr>
<th>Enrollment</th>
<th>Assoc-ISANNE</th>
</tr>
</thead>
<tbody>
<tr>
<td>School Count</td>
<td>28</td>
</tr>
<tr>
<td>Total Enrollment</td>
<td>8,947</td>
</tr>
<tr>
<td>Average Enrollment</td>
<td>320</td>
</tr>
<tr>
<td>Median Enrollment</td>
<td>236</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Student Diversity - Ethnicity and Race</th>
<th>Assoc-ISANNE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percentage of Latinx/Hispanic Students</td>
<td>0.4%</td>
</tr>
<tr>
<td>Percentage of Asian American Students</td>
<td>1.1%</td>
</tr>
<tr>
<td>Percentage of Black/African American Students</td>
<td>2.5%</td>
</tr>
<tr>
<td>Percentage of Middle Eastern American Students</td>
<td>0.3%</td>
</tr>
<tr>
<td>Percentage of Native American Students</td>
<td>0.2%</td>
</tr>
<tr>
<td>Percentage of Native Hawaiian/Pacific Islander American Students</td>
<td>0.0%</td>
</tr>
<tr>
<td>Percentage of White non-Latinx/Hispanic American Students</td>
<td>51.5%</td>
</tr>
<tr>
<td>Percentage of Two or More Race American Students</td>
<td>2.0%</td>
</tr>
<tr>
<td>Percentage of International Students</td>
<td>16.3%</td>
</tr>
<tr>
<td>Percentage of Unsure About Race/Ethnicity</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

| Total Enrollment of Students of Color | 441 |
| Enrollment of Students of Color as % of Total Enrollment | 9.2% |

<table>
<thead>
<tr>
<th>Admissions</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Inquiries</td>
<td>800</td>
</tr>
<tr>
<td>Completed Applications</td>
<td>231</td>
</tr>
<tr>
<td>Students Accepted</td>
<td>154</td>
</tr>
<tr>
<td>Newly Enrolled Students</td>
<td>98</td>
</tr>
<tr>
<td>Completed Applications to Inquiries Rate</td>
<td>34.1%</td>
</tr>
<tr>
<td>Acceptances to Completed Applications Rate</td>
<td>69.1%</td>
</tr>
<tr>
<td>Newly Enrolled to Acceptances Rate</td>
<td>68.6%</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Attrition</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Student Attrition Rate</td>
<td>9.05</td>
</tr>
<tr>
<td>Median Student Attrition Rate</td>
<td>7.80</td>
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</table>

<table>
<thead>
<tr>
<th>Tuition and Fees</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Day Tuition and Fees</td>
<td>$0</td>
</tr>
<tr>
<td>Median Day 2 Years and Younger</td>
<td>$0</td>
</tr>
<tr>
<td>Median Day Grade 1</td>
<td>$15,650</td>
</tr>
<tr>
<td>Median Day Grade 3</td>
<td>$15,650</td>
</tr>
<tr>
<td>Median Day Grade 6</td>
<td>$23,450</td>
</tr>
<tr>
<td>Median Day Grade 8</td>
<td>$23,675</td>
</tr>
<tr>
<td>Median Day Grade 9</td>
<td>$34,075</td>
</tr>
<tr>
<td>Median Day Grade 11</td>
<td>$34,075</td>
</tr>
<tr>
<td>Median Day Grade 12</td>
<td>$33,995</td>
</tr>
<tr>
<td>Average Day Tuition</td>
<td>$28,161</td>
</tr>
</tbody>
</table>
### 5-Day Boarding Tuition and Fees

<table>
<thead>
<tr>
<th>Grade</th>
<th>Median 5-Day Boarding</th>
<th>Average 5-Day Boarding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grade 6</td>
<td>$0</td>
<td>$35,663</td>
</tr>
<tr>
<td>Grade 8</td>
<td>$0</td>
<td>$35,663</td>
</tr>
<tr>
<td>Grade 9</td>
<td>$35,663</td>
<td>$35,663</td>
</tr>
<tr>
<td>Grade 12</td>
<td>$35,663</td>
<td>$35,663</td>
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</tbody>
</table>

### 7-Day Boarding Tuition and Fees

<table>
<thead>
<tr>
<th>Grade</th>
<th>Median 7-Day Boarding</th>
<th>Average 7-Day Boarding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grade 6</td>
<td>$48,300</td>
<td>$59,165</td>
</tr>
<tr>
<td>Grade 8</td>
<td>$57,450</td>
<td>$59,165</td>
</tr>
<tr>
<td>Grade 9</td>
<td>$59,533</td>
<td>$59,165</td>
</tr>
<tr>
<td>Grade 12</td>
<td>$58,583</td>
<td>$59,165</td>
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</tbody>
</table>

### Financial Aid

<table>
<thead>
<tr>
<th>Category</th>
<th>Median</th>
<th>Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of Students on Financial Aid</td>
<td>33.5%</td>
<td></td>
</tr>
<tr>
<td>Financial Aid Grant per student</td>
<td>$33,722</td>
<td></td>
</tr>
<tr>
<td>Financial Aid as % of Budget Expense (previous year)</td>
<td>18.9%</td>
<td></td>
</tr>
<tr>
<td>Financial Aid as % of Budget income (previous year)</td>
<td>18.6%</td>
<td></td>
</tr>
</tbody>
</table>

### Annual and Capital Giving (previous year)

#### Annual Giving (previous year)

- Median Annual Giving per student: $3,417
- **Median Annual Giving Gift by Total Trustees**: $9,745
- **Median Annual Giving % Participation by Total Trustees**: 100.0%

#### Annual Giving by Hierarchy:

<table>
<thead>
<tr>
<th>Category</th>
<th>Median Annual Giving Gift per student</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gift by Alumni/ae</td>
<td>$810</td>
</tr>
<tr>
<td>Gift by Parents</td>
<td>$1,310</td>
</tr>
<tr>
<td>Gift by Grand Parents</td>
<td>$295</td>
</tr>
<tr>
<td>Gift by Parents of Alumni/ae</td>
<td>$1,085</td>
</tr>
<tr>
<td>Gift by Trustees</td>
<td>$5,257</td>
</tr>
<tr>
<td>Gift by Faculty/Staff</td>
<td>$139</td>
</tr>
<tr>
<td>Gift by Current Students</td>
<td>$20</td>
</tr>
<tr>
<td>Gift by Other Individuals</td>
<td>$564</td>
</tr>
<tr>
<td>Gift by Organizations</td>
<td>$1,730</td>
</tr>
<tr>
<td>Gift by Other Constituencies</td>
<td>$400</td>
</tr>
<tr>
<td>% Participation by Alumni/ae</td>
<td>14.0%</td>
</tr>
<tr>
<td>% Participation by Parents</td>
<td>42.7%</td>
</tr>
<tr>
<td>% Participation by Grand Parents</td>
<td>18.0%</td>
</tr>
<tr>
<td>% Participation by Parents of Alumni/ae</td>
<td>7.2%</td>
</tr>
<tr>
<td>% Participation by Trustees</td>
<td>100.0%</td>
</tr>
<tr>
<td>% Participation by Faculty/Staff</td>
<td>65.4%</td>
</tr>
<tr>
<td>% Participation by Current Students</td>
<td>21.1%</td>
</tr>
<tr>
<td>% Participation by Other Individuals</td>
<td>6.5%</td>
</tr>
<tr>
<td>% Participation by Constituencies</td>
<td>22.2%</td>
</tr>
<tr>
<td>% Participation by Organizations</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

#### Capital Giving (previous year)

- Median Capital Giving per student: $3,781
- **Median Capital Giving Gift by All Trustees**: $37,813
- **Median Capital Giving % Participation by All Trustees**: 17.5%

#### Capital Giving by Hierarchy:

<table>
<thead>
<tr>
<th>Category</th>
<th>Median Capital Giving Gift per student</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gift by Alumni/ae</td>
<td>$24,117</td>
</tr>
<tr>
<td>Gift by Parents</td>
<td>$12,496</td>
</tr>
</tbody>
</table>
### Financial Operations (previous year)

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Total Expense per student: Day</td>
<td>$22,238</td>
</tr>
<tr>
<td>Median Total Income per student: Day</td>
<td>$23,455</td>
</tr>
<tr>
<td>Median Total Expense per student: Day-Boarding</td>
<td>$24,365</td>
</tr>
<tr>
<td>Median Total Income per student: Day-Boarding</td>
<td>$21,342</td>
</tr>
<tr>
<td>Median Total Expense per student: Boarding-Day</td>
<td>$55,455</td>
</tr>
<tr>
<td>Median Total Income per student: Boarding-Day</td>
<td>$54,775</td>
</tr>
<tr>
<td>Median Total Expense per student: Boarding</td>
<td>$86,677</td>
</tr>
<tr>
<td>Median Total Income per student: Boarding</td>
<td>$84,778</td>
</tr>
<tr>
<td>Median Number of Square Feet per student</td>
<td>625</td>
</tr>
</tbody>
</table>

### Income (previous year)

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Tuition and Fees Income per student</td>
<td>$51,263</td>
</tr>
<tr>
<td>Median Financial Aid reduction in Income per student</td>
<td>$11,916</td>
</tr>
<tr>
<td>Median Net Tuition Income per student</td>
<td>$36,143</td>
</tr>
<tr>
<td>Median Day Care Income per student</td>
<td>$426</td>
</tr>
<tr>
<td>Median Extended Day Income per student</td>
<td>$4</td>
</tr>
<tr>
<td>Median Summer Programs Income per student</td>
<td>$878</td>
</tr>
<tr>
<td>Median Other Programs Income per student</td>
<td>$2,592</td>
</tr>
<tr>
<td><strong>Median Total Other Programs Income per student</strong></td>
<td><strong>$1,903</strong></td>
</tr>
<tr>
<td>Median Auxiliary Services Income per student</td>
<td>$621</td>
</tr>
<tr>
<td>Operating Investment Income per student</td>
<td>82.8%</td>
</tr>
<tr>
<td>Median Affiliated Enterprise Income per student</td>
<td>$597</td>
</tr>
<tr>
<td><strong>Median Total Public Aid Income per student (Federal+State+Local Aid)</strong></td>
<td><strong>$690</strong></td>
</tr>
<tr>
<td>Median Gifts/Grants Income</td>
<td>$3,036</td>
</tr>
<tr>
<td><strong>Median Total Events Income per student (Auctions, Fairs, Parent Association Events)</strong></td>
<td><strong>$167</strong></td>
</tr>
<tr>
<td>Median Net Assets Released from Restriction per student</td>
<td>$2,851</td>
</tr>
<tr>
<td>Median Other Income per student</td>
<td>$696</td>
</tr>
<tr>
<td><strong>Median Total Income per student</strong></td>
<td><strong>$48,716</strong></td>
</tr>
<tr>
<td>Expense Description</td>
<td>Median per Student</td>
</tr>
<tr>
<td>---------------------------------------------------------</td>
<td>--------------------</td>
</tr>
<tr>
<td>Median Teacher Salary Expenses per student</td>
<td>$7,516</td>
</tr>
<tr>
<td>Median Instructional Support Salary Expenses per student</td>
<td>$1,618</td>
</tr>
<tr>
<td>Median Administrator Salary Expenses per student</td>
<td>$7,905</td>
</tr>
<tr>
<td>Median Other Staff Salary Expenses per student</td>
<td>$3,885</td>
</tr>
<tr>
<td>Median All Salary Expenses per student</td>
<td>$21,401</td>
</tr>
<tr>
<td>Median Employee Professional Development Expenses per student</td>
<td>$163</td>
</tr>
<tr>
<td>Median Benefits/Payroll Taxes Expenses per student</td>
<td>$5,590</td>
</tr>
<tr>
<td>Median Technology Expenses per student</td>
<td>$488</td>
</tr>
<tr>
<td>Median Instructional Expenses per student</td>
<td>$2,324</td>
</tr>
<tr>
<td>Median Athletic Expenses per student</td>
<td>$361</td>
</tr>
<tr>
<td>Median Auxiliary Expenses per student</td>
<td>$2,279</td>
</tr>
<tr>
<td>Median Other Services Expenses per student</td>
<td>$973</td>
</tr>
<tr>
<td>Median Plant Expenses per student</td>
<td>$3,467</td>
</tr>
<tr>
<td>Median Depreciation Expense per student</td>
<td>2975.2%</td>
</tr>
<tr>
<td>Median Interest Expense per student</td>
<td>637.0%</td>
</tr>
<tr>
<td>Median Administrative Expenses per student</td>
<td>$1,710</td>
</tr>
<tr>
<td>Median Debt Service per student</td>
<td>$1,472</td>
</tr>
<tr>
<td>Median Provision for Major Repairs per student</td>
<td>$518</td>
</tr>
<tr>
<td>Median General Expenses per student</td>
<td>$3,002</td>
</tr>
<tr>
<td><strong>Median Total Other Expenses per student</strong></td>
<td><strong>$10,690</strong></td>
</tr>
<tr>
<td><strong>Median Total Expenses per student</strong></td>
<td><strong>$47,815</strong></td>
</tr>
</tbody>
</table>

**Endowment (previous year)**

Median Endowment per student: $63,856

**Staff Information**

<table>
<thead>
<tr>
<th>Class Size Grade</th>
<th>Median Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Preschool</td>
<td>0</td>
</tr>
<tr>
<td>K - 5</td>
<td>8</td>
</tr>
<tr>
<td>6 - 8</td>
<td>14</td>
</tr>
<tr>
<td>9 - 12</td>
<td>12</td>
</tr>
</tbody>
</table>

Median Student/Full-Time Equivalence Teacher Ratio: 8.3%
Median Student/Full-Time Equivalence Instructional Support Ratio: 34.2%
Median Student/Full-Time Equivalence Administrator Ratio: 17.1%
Median Student/Full-Time Equivalence Other Staff Ratio: 14.5%

**Median Student/Full-Time Equivalence Total Staff Ratio**: 4.03

Total Faculty as % of Total Staff: 33.1%
Total Faculty of Color as % of Total Faculty: 7.7%
Total Administrative Staff as % of Total Staff: 19.2%
Total Administrative Staff of Color as % of Total Administrative Staff: 8.3%
Total Instructional Support as % of Total Staff: 15.0%
Total Instructional Support of Color as % of Total Instructional Support Staff: 7.7%
Total Other Staff as % of Total Staff: 32.0%
Total Other Staff Of Color as % of Total Other Staff: 6.9%

**School Contributions to Core Benefits**

**Tuition Remission**

Median Tuition Remission Grant per student: $24,181
Median % of Students on Tuition Remission: 1.7%
Median Tuition Remission as % of Total Income (previous year): 3.0%
Median Tuition Remission as % of Total Expenses (previous year): 3.4%
<table>
<thead>
<tr>
<th>Category</th>
<th>Median % of School Contribution</th>
<th>Number Contributing</th>
<th>Number Not Contributing</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Administrators - Tuition Remission</strong></td>
<td>100.0%</td>
<td>11</td>
<td>1</td>
</tr>
<tr>
<td><strong>Faculty - Tuition Remission</strong></td>
<td>100.0%</td>
<td>11</td>
<td>1</td>
</tr>
<tr>
<td><strong>Clerical Staff - Tuition Remission</strong></td>
<td>95.5%</td>
<td>10</td>
<td>2</td>
</tr>
<tr>
<td><strong>Support Staff - Tuition Remission</strong></td>
<td>100.0%</td>
<td>8</td>
<td>3</td>
</tr>
<tr>
<td><strong>Other Staff - Tuition Remission</strong></td>
<td>95.5%</td>
<td>6</td>
<td>5</td>
</tr>
<tr>
<td><strong>Retirement/Pension Plan</strong></td>
<td>5.5%</td>
<td>13</td>
<td>2</td>
</tr>
<tr>
<td><strong>Group Life Insurance Policy</strong></td>
<td>100.0%</td>
<td>10</td>
<td>2</td>
</tr>
<tr>
<td><strong>Employee Health Care</strong></td>
<td>86.0%</td>
<td>13</td>
<td>1</td>
</tr>
<tr>
<td><strong>Dependent Health Care</strong></td>
<td>75.0%</td>
<td>11</td>
<td>2</td>
</tr>
<tr>
<td><strong>Cafeteria Plan</strong></td>
<td>87.5%</td>
<td>2</td>
<td>11</td>
</tr>
<tr>
<td><strong>Dental Care for Employees</strong></td>
<td>75.0%</td>
<td>11</td>
<td>1</td>
</tr>
<tr>
<td><strong>Dental Care for Dependents</strong></td>
<td>60.0%</td>
<td>9</td>
<td>2</td>
</tr>
<tr>
<td><strong>Disability Insurance</strong></td>
<td>100.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Plan Type</td>
<td>Number Contributing</td>
<td>Number Not Contributing</td>
<td></td>
</tr>
<tr>
<td>---------------------------------</td>
<td>---------------------</td>
<td>-------------------------</td>
<td></td>
</tr>
<tr>
<td>Vision Insurance</td>
<td>13</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Stand Alone Vision Plan</td>
<td>6</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Section 125 Cafeteria Plan</td>
<td>8</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Child Care</td>
<td>1</td>
<td>16</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Plan Type</th>
<th>Number Contributing</th>
<th>Number Not Contributing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vision Insurance</td>
<td>13</td>
<td>2</td>
</tr>
<tr>
<td>Stand Alone Vision Plan</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>Section 125 Cafeteria Plan</td>
<td>8</td>
<td>7</td>
</tr>
<tr>
<td>Child Care</td>
<td>1</td>
<td>16</td>
</tr>
<tr>
<td>Salaries</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Median of Highest Salary for Teachers</td>
<td>$70,443</td>
<td></td>
</tr>
<tr>
<td>Median of Median Salary for Teachers</td>
<td>$50,000</td>
<td></td>
</tr>
<tr>
<td>Median of Average Salary for Teachers</td>
<td>$49,055</td>
<td></td>
</tr>
<tr>
<td>Median of Lowest Salary for Teachers</td>
<td>$34,500</td>
<td></td>
</tr>
<tr>
<td>Median of Starting Salary for Teachers</td>
<td>$33,500</td>
<td></td>
</tr>
<tr>
<td>President Median Salary</td>
<td>$141,800</td>
<td></td>
</tr>
<tr>
<td>Head Median Salary</td>
<td>$223,250</td>
<td></td>
</tr>
<tr>
<td>Chief Business Manager Median Salary</td>
<td>$143,000</td>
<td></td>
</tr>
<tr>
<td>Associate Head Median Salary</td>
<td>$120,000</td>
<td></td>
</tr>
<tr>
<td>Assistant Head Median Salary</td>
<td>$120,770</td>
<td></td>
</tr>
<tr>
<td>Upper School Head Median Salary</td>
<td>$92,253</td>
<td></td>
</tr>
<tr>
<td>Middle School Head Median Salary</td>
<td>$79,021</td>
<td></td>
</tr>
<tr>
<td>Lower School Head Median Salary</td>
<td>$0</td>
<td></td>
</tr>
<tr>
<td>Head Administrative Assistant Salary</td>
<td>$54,930</td>
<td></td>
</tr>
<tr>
<td>Highest Paid Academic Department Head Median Salary</td>
<td>$68,203</td>
<td></td>
</tr>
<tr>
<td>Director of Studies Median Salary</td>
<td>$78,500</td>
<td></td>
</tr>
<tr>
<td>Dean of Students Median Salary</td>
<td>$69,800</td>
<td></td>
</tr>
<tr>
<td>College Counselor Median Salary</td>
<td>$76,400</td>
<td></td>
</tr>
<tr>
<td>Psychologist Median Salary</td>
<td>$64,290</td>
<td></td>
</tr>
<tr>
<td>Athletic Director Median Salary</td>
<td>$77,500</td>
<td></td>
</tr>
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<td>Director of Advancement Median Salary</td>
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<td>Other Staff Median Highest Salary</td>
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This report was generated by NAIS DASL on 12/12/2019.

Information subject to change.
Zeros indicate data not collected or applicable.
Dashes indicate that not enough schools responded to generate that statistic.
Two asterisks (**) indicate the current user does not have permission to view the data.